

Lafarge Summary Sheet as of March 31, 2010

Key Financial Figures

(in millions unless otherwise indicated)

	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>Q1 2009</u>	<u>Q1 2010</u>
Sales	€ 14,490	€ 16,909	€ 17,614	€ 19,033	€ 15,884	€ 3,629	€ 3,276
EBITDA	€ 3,095	€ 3,704	€ 4,183	€ 4,618	€ 3,600	€ 621	€ 516
Depreciation & Amort	€ 849	€ 932	€ 941	€ 1,076	€ 1,123	€ 286	€ 280
Current Operating Inc.	€ 2,246	€ 2,772	€ 3,242	€ 3,542	€ 2,477	€ 335	€ 236
Net Income Group	€ 1,096	€ 1,372	€ 1,909	€ 1,598	€ 736	€ (17)	€ 64
Earnings per share	€5.55	€6.83	€9.60	€7.19	€2.77	€(0.08)	€0.22
Dividend per share	€2.55	€3.00	€4.00	€2.00	€2.00	na	na
Dividend payout ratio	46%	44%	42%	28%	72%	na	na
Average shares	197.4	200.8	198.8	222.4	265.5	224.2	286.1
Operating cash flow	€ 2,085	€ 2,639	€ 2,781	€ 3,154	€ 2,177	€ 133	€ 244
Free cash flow	€ 887	€ 1,404	€ 1,726	€ 2,113	€ 2,834	€ (253)	€ (86)
Capital expenditures	€ 1,715	€ 4,814	€ 3,170	€ 12,067	€ 1,719	€ 424	€ 384
Sustaining (maint.)	€ 864	€ 978	€ 976	€ 887	€ 372	€ 75	€ 45
<i>as a % of depreciation</i>	<i>102%</i>	<i>105%</i>	<i>104%</i>	<i>82%</i>	<i>33%</i>	<i>26%</i>	<i>16%</i>
Internal development	€ 340	€ 549	€ 991	€ 1,898	€ 1,234	€ 321	€ 317
Acquisitions	€ 511	€ 3,287	€ 1,203	€ 9,282	€ 113	€ 28	€ 22
Disposals	€ 143	€ 180	€ 2,492	€ 763	€ 919	€ 16	€ 36
Net debt, end of period	€ 7,221	€ 9,845	€ 8,685	€ 16,884	€ 13,795	€ 17,680	€ 14,582
<i>Key Financial Ratios:</i>							
ROCE, after tax	8.5%	9.4%	11.0%	8.8%	6.0%	na	na
EBITDA Margin	21.4%	21.9%	23.7%	24.3%	22.7%	17.1%	15.8%
COI Margin	15.5%	16.4%	18.4%	18.6%	15.6%	9.2%	7.2%
Tax rate	26.2%	28.3%	26.2%	19.8%	19.9%	na	na
Cash Flow / Net Debt	28.9%	26.8%	32.0%	18.7%	15.8%	na	na
Average interest rate	5.7%	5.8%	5.8%	5.5%	5.1%	5.4%	5.2%

Current Operating Income Margin Trends

	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>Q1 2009</u>	<u>Q1 2010</u>
Cement:							
Western Europe	24.6%	24.8%	26.3%	27.7%	24.1%	13.5%	8.8%
North America	18.3%	18.5%	21.0%	14.4%	2.0%	na	na
C & E Europe	30.7%	32.9%	41.2%	42.9%	33.0%	10.9%	na
Latin America	23.6%	20.9%	19.9%	21.8%	22.8%	22.4%	25.0%
Mideast Africa	25.0%	24.2%	23.1%	25.9%	29.4%	27.8%	25.5%
Asia	6.2%	10.2%	13.6%	17.0%	19.7%	17.0%	18.3%
<i>Total Cement</i>	<i>21.3%</i>	<i>21.8%</i>	<i>24.1%</i>	<i>25.3%</i>	<i>23.2%</i>	<i>16.4%</i>	<i>14.0%</i>
Agg & Concrete	7.4%	8.7%	10.9%	9.5%	3.8%	na	na
Gypsum	10.2%	12.1%	7.3%	2.3%	2.8%	4.9%	2.9%

Current Operating Income Evolution by Business Line (in millions)

	2005	2006	2007	2008	2009	Q1 2009	Q1 2010
Cement	€ 1,770	€ 2,103	€ 2,481	€ 2,964	€ 2,343	€ 384	€ 299
Agg & Concrete	€ 398	€ 564	€ 721	€ 623	€ 193	€ (64)	€ (72)
Gypsum	€ 151	€ 198	€ 116	€ 36	€ 38	€ 17	€ 10
Other	€ (73)	€ (93)	€ (76)	€ (81)	€ (97)	€ (2)	€ (1)
Total COI	€ 2,246	€ 2,772	€ 3,242	€ 3,542	€ 2,477	€ 335	€ 236

Current Operating Income Evolution on a Regional Basis (in millions)

	2005	2006	2007	2008	2009	Q1 2009	Q1 2010
Western Europe	€ 816	€ 912	€ 1,083	€ 981	€ 552	€ 80	€ 46
North America	€ 517	€ 701	€ 679	€ 429	€ (2)	€ (151)	€ (146)
Total Developed	€ 1,333	€ 1,613	€ 1,762	€ 1,410	€ 550	€ (71)	€ (100)
Central & E. Europe	€ 188	€ 280	€ 528	€ 649	€ 281	€ 12	€ (25)
Latin America	€ 139	€ 152	€ 157	€ 187	€ 158	€ 41	€ 39
Mideast & Africa	€ 502	€ 584	€ 585	€ 1,014	€ 1,115	€ 276	€ 231
Asia	€ 84	€ 143	€ 210	€ 282	€ 373	€ 77	€ 91
Total Emerging	€ 913	€ 1,159	€ 1,480	€ 2,132	€ 1,927	€ 406	€ 336
Total COI	€ 2,246	€ 2,772	€ 3,242	€ 3,542	€ 2,477	€ 335	€ 236

Quarterly % of full year

Current Operating Inc.	Q1	Q2	Q3	Q4
2007	11%	31%	33%	25%
2008	14%	31%	33%	22%
2009	14%	32%	34%	20%

Average Split of Production Cost for Cement (2009 basis)

Energy	31%
Raw materials and consumables	29%
Production, labor and maintenance	28%
Depreciation	12%

Energy Cost Structure for Cement (2009 basis)

Electricity	44%
Fuel	56%

Components of Fuel Consumption for Cement (2009 basis)

Coal	44%
Petcoke	20%
Gas	17%
Alternative Fuels	11%
Fuel Oil and other	8%

Cement Demand by End Uses for the United States

(Source: Portland Cement Association)

	2005	2009
Total Cement Demand (millions of tons)	122.5	68
Residential	37%	26%
Non-residential	14%	9%
Public Construction (infrastructure)	42%	52%
Other (public utility / farm / oil & gas)	7%	13%