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Granulats et Béton - Afrique du Sud, stade Moses Mabhida

2011 Half Year Results

Jean-Jacques Gauthier

July 28, 2011

Disclaimer

This document may contain forward-looking statements. Such forward-looking statements do not constitute forecasts regarding the Company's results or any other performance indicator, but rather trends or targets, as the case may be. These statements are by their nature subject to risks and uncertainties, many of which are outside our control, including, but not limited to the risks described in the Company's annual report available on its Internet website (www.lafarge.com). These statements do not reflect future performance of the Company, which may materially differ. The Company does not undertake to provide updates of these statements.

More comprehensive information about Lafarge may be obtained on its Internet website (www.lafarge.com).

This document does not constitute an offer to sell, or a solicitation of an offer to buy Lafarge shares.

Highlights

- Sales increased on a like for like basis in all product lines for both Q2 and first-half
- Strong volume growth in Q2 and first-half
  - Strength continued in emerging markets and Northern Europe
  - Adverse weather impacted volumes in North America
- Cement prices moved progressively higher from Q4 2010 to Q2 2011, but slightly down compared to first-half last year.
- Cost inflation and foreign exchange lowered overall results and are expected to impact earnings growth for the full year
- On-going cost reduction achieved €50M of structural cost savings for the quarter and €100M year-to-date
- Announced project to sell European and South American Gypsum operations for €1Bn while maintaining a 20% stake
- On track to achieve at least €2 billion debt reduction

Divestment Proceeds of €1.8 Billion Secured

- €700M of the €750M divestments target for 2011
  - Sale of assets in Southeast United States
  - Sale of Australian Gypsum operations
  - Several other small deals
- €200M cash coming in from deals closed in 2010
  - €100M received in the first-half
  - Remaining in the third quarter
- €850M net proceeds from the project to sell the Gypsum European and South American assets

Key Figures

€m	6 Months 2010	6 Months 2011	6 Months Variation	6 Months lfl	2nd Quarter 2010	2nd Quarter 2011	2nd Quarter Variation	2nd Quarter lfl
Sales	**7,712**	**7,973**	**3%**	**3%**	***4,436***	***4,416***	***-***	***2%***
EBITDA	1,650	1,485	-10%	-10%	*1,134*	*971*	*-14%*	*-13%*
Current Operating Income	**1,072**	**926**	**-14%**	**-15%**	***836***	***702***	***-16%***	***-16%***
Operating Margin	*13.9%*	*11.6%*			*18.8%*	*15.9%*		
Net income Group share (1)	393	260	-34%		*329*	*289*	*-12%*	
Earnings per share (in €)	**1.37**	**0.91**	**-34%**		***1.15***	***1.01***	***-12%***	
Free cash flow	**491**	**(163)**	**nm**		***577***	***159***	***-72%***	
Net debt	15,160	14,260	-6%					

(1) Net income attributable to the owners of the parent company

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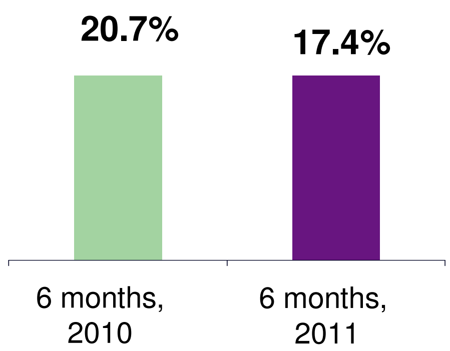
Cement

Cement Highlights

Volume Growth Supported by Emerging Markets
Earnings Impacted by Higher Cost Inflation and Exchange Rates

	6 Months				*2nd Quarter*			
MT	**2010**	**2011**	**Variation**	**Ifl**	***2010***	***2011***	***Variation***	**Ifl**
Volumes	65.4	70.6	8%	5%	*36.4*	*39.5*	*9%*	*6%*
€m								
Sales (1)	4,963	5,134	3%	3%	*2,826*	*2,834*	-	*3%*
EBITDA	1,408	1,273	-10%	-9%	*923*	*804*	*-13%*	*-10%*
Current Operating Income	1,025	891	-13%	-14%	*726*	*621*	*-14%*	*-13%*

Operating margin



- Overall, volumes increased 6% like for like in Q2, driven by emerging markets where a 9% to 12% volume growth was experienced in each individual region.
- Prices continued to increase progressively versus Q4 2010 levels, but are still below comparable 2010 average prices.
- Current operating income decrease impacted by higher cost inflation and foreign currency fluctuations.

(1) Before elimination of inter divisional sales

Cement highlights

By geographical zone	6 Months 2010	6 Months 2011	Variation	lfl	2nd Quarter 2010	2nd Quarter 2011	Variation	lfl
Current Op Income (€m)	**1,025**	**891**	**-13%**	**-14%**	***726***	***621***	***-14%***	***-13%***
Western Europe	223	218	-2%	-8%	*187*	*145*	*-22%*	*-27%*
North America	(15)	(31)	nm	nm	*42*	*32*	*-24%*	*-33%*
Central and Eastern Europe	67	73	9%	8%	*84*	*93*	*11%*	*7%*
Middle East and Africa	472	416	-12%	-5%	*255*	*221*	*-13%*	*-4%*
Latin America	78	91	17%	-6%	*44*	*49*	*11%*	*2%*
Asia	200	124	-38%	-37%	*114*	*81*	*-29%*	*-25%*

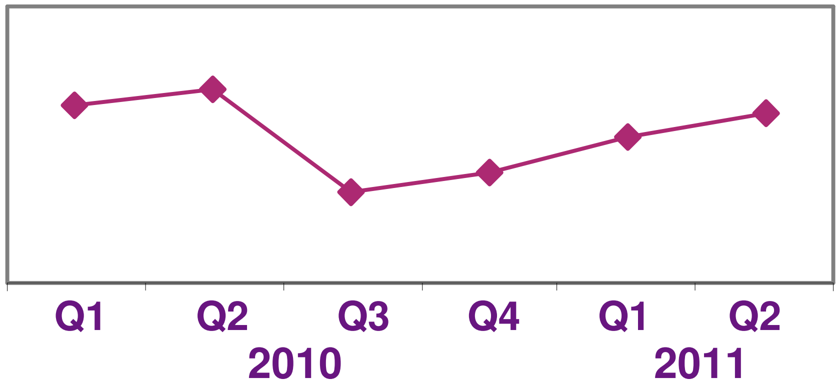
- Despite strong cost cutting achievements, Western Europe earnings were impacted by significant increases in variable costs and the difficult economic environment in Greece and Spain.
- North American earnings were impacted by lower volumes in Q2 due to adverse weather and higher cost inflation which could not be offset by pricing.
- Central and Eastern Europe earnings grew, supported by good market conditions in Russia and Poland, positive pricing overall in a cost inflationary context.
- MEA was supported by volume improvements in the key markets of Algeria and Nigeria, but cost inflation and adverse foreign exchange lowered earnings.
- In LATAM, higher sales and cost cutting measures successfully offset cost inflation.
- In Asia, significant volume increases observed in most markets only partially mitigated strong cost inflation and the impact of the slowdown in infrastructure projects in the Philippines.

Cement highlights

Focus on prices - Q2 2011 price levels versus 2010 levels

Variation vs. Q4 2010 levels	Variation
Cement Division	**+1.5%**
Western Europe	-
North America	+1%
Central and Eastern Europe	+3%
Middle East and Africa	-
Latin America	+2%
Asia	+4%

Grey Cement – Price evolution



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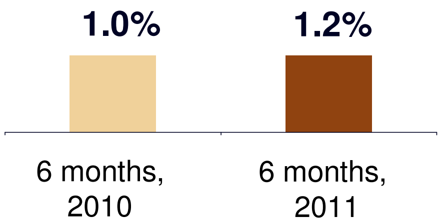
Aggregates & Concrete Highlights

Price Gains and Cost-Cutting Partially Mitigate Cost Inflation

	6 Months				2nd Quarter			
€m	**2010**	**2011**	**Variation**	**lfl**	***2010***	***2011***	***Variation***	***lfl***
Sales [1]	2,321	2,401	3%	4%	*1,403*	*1,375*	*-2%*	*1%*
EBITDA	152	144	-5%	-7%	*161*	*143*	*-11%*	*-13%*
Current Operating Income	23	29	26%	-25%	*95*	*87*	*-8%*	*-18%*

Operating margin



- Sales growth declined in Q2, with positive trends in France and Central and Eastern Europe mitigated by the impact of adverse weather on North America construction activity.
- Prices were well-oriented overall.
- Cost containment measures and price improvement only partially offset higher transportation costs.
- Ready-Mix sales of Value Added Products improved at comparable scope and significantly contributed to earnings.

(1) Before elimination of inter divisional sales

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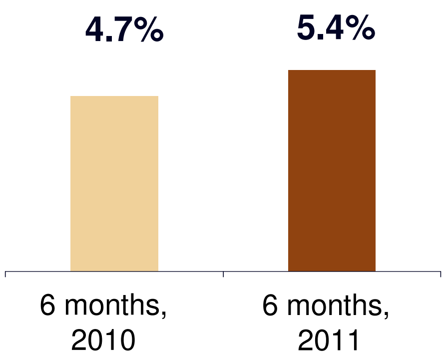
Gypsum

Plâtre- Afrique du Sud, immeuble de Johannesburg

Gypsum Highlights
Sales Growth Supports Earnings

	6 Months				*2nd Quarter*			
Mm²	**2010**	**2011**	**Variation**	**lfl**	***2010***	***2011***	***Variation***	***lfl***
Volumes	344	361	5%	5%	*176*	*185*	*5%*	*5%*
€m								
Sales (1)	725	762	5%	5%	*381*	*387*	*2%*	*4%*
EBITDA	76	81	7%	5%	*45*	*42*	*-7%*	*-6%*
Current Operating Income	34	41	21%	17%	*24*	*23*	*-4%*	*-5%*

Operating margin



- Volumes improved 5% in Q2, driven by an improvement in construction market activity.
- Current Operating Income stable for Q2 and up YTD, as higher volumes and price improvement help compensate for higher cost inflation.

(1) Before elimination of inter divisional sales

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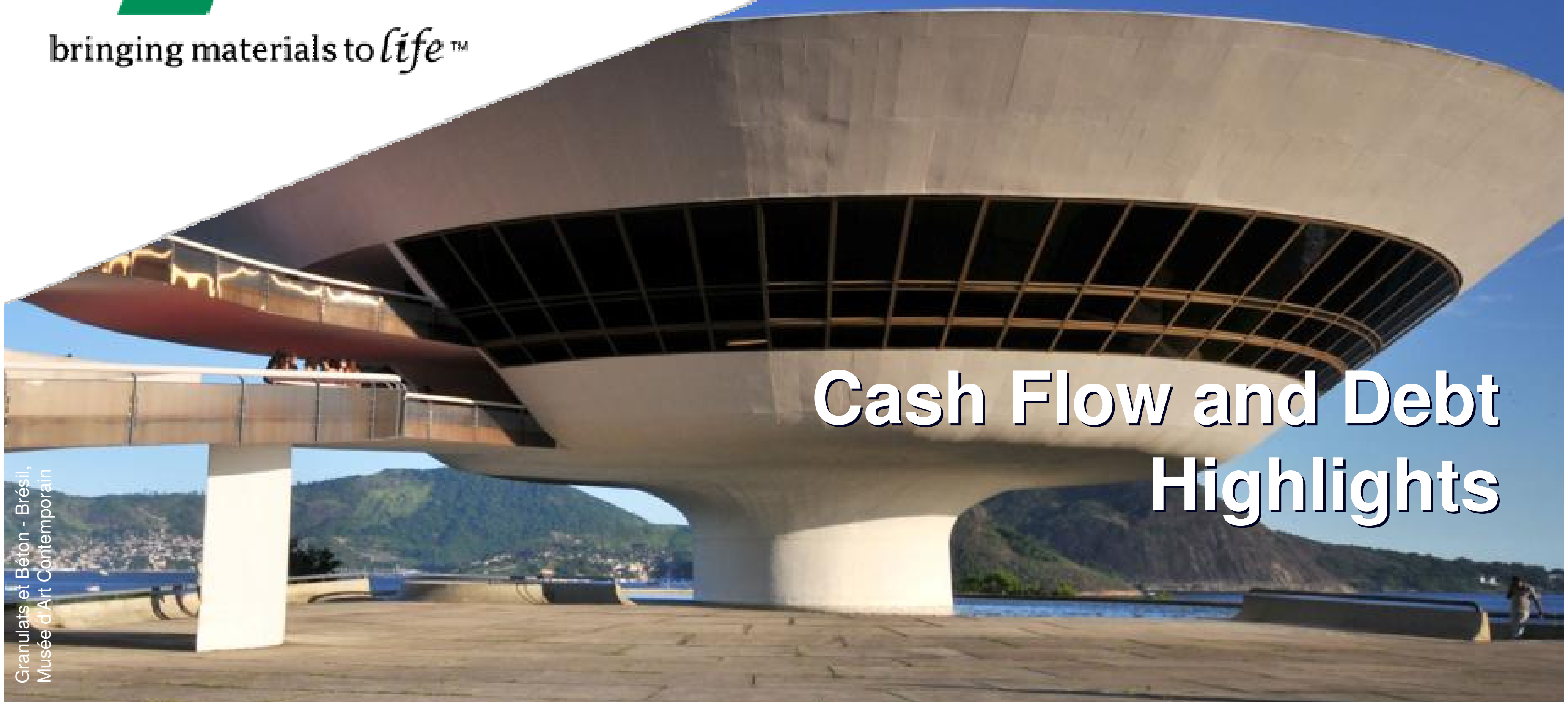
Net Income

Net Income

€m	6 Months 2010	6 Months 2011	2nd Quarter 2010	2nd Quarter 2011
Current Operating Income	**1,072**	**926**	***836***	***702***
Other income (expenses)	(110)	(50)	*(69)*	*(23)*
Finance costs, net	(283)[(1)]	(410)	*(200)*	*(225)*
Income from associates	(13)	(1)	*(16)*	*2*
Income taxes	(157)	(113)	*(156)*	*(110)*
Non-controlling interests	(116)	(92)	*(66)*	*(57)*
Net income Group Share [(2)]	**393**[(1)]	**260**	***329***	***289***

(1) Including the gain on the disposal of Cimpor shares for €160m
(2) Net income attributable to the owners of the parent company

Cash Flow and Debt Highlights



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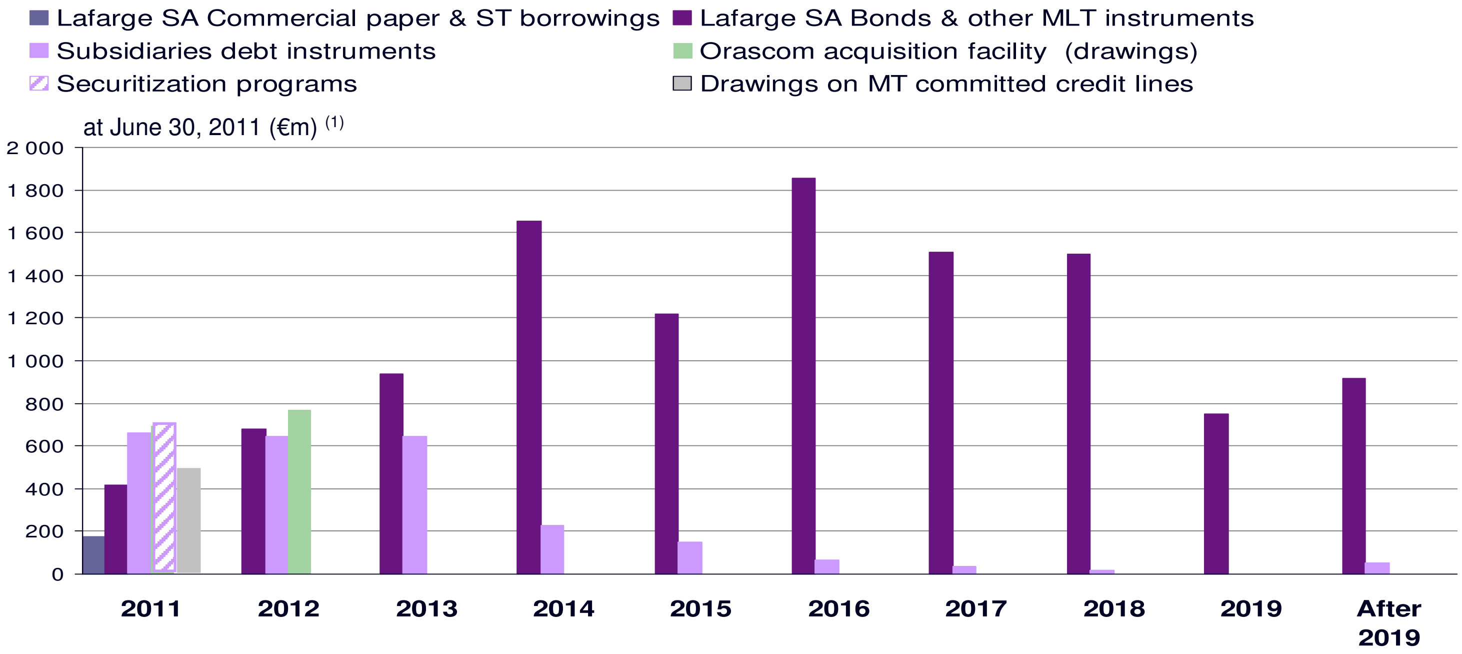
Cash Flow

€m	6 Months 2010	6 Months 2011	*2nd Quarter 2010*	*2nd Quarter 2011*
Cash flow from operations	950	664	*706*	*436*
Change in working capital	(343)	(697)	*(58)*	*(200)*
Sustaining capex	(116)	(130)	*(71)*	*(77)*
Free cash flow	**491**	**(163)**	***577***	***159***
Development investments (1)	(602)	(457)	*(263)*	*(208)*
Divestments (2)	105	106	*69*	*95*
Cash flow after investments	**(6)**	**(514)**	***383***	***46***
Dividends	(210)	(141)	*(190)*	*(115)*
Equity issuance (repurchase)	13	4	*6*	*2*
Currency fluctuation impact	(1,007)	354	*(658)*	*74*
Change in fair value	(53)	(29)	*(53)*	*(21)*
Others	(102)	59	*(66)*	*(6)*
Net debt reduction (increase)	**(1,365)**	**(267)**	***(578)***	***(20)***
Net debt at the beginning of period	13,795	13,993	*14,582*	*14,240*
Net debt at period end	**15,160**	**14,260**	***15,160***	***14,260***

(1) Including debt acquired and the acquisitions of ownership interests with no gain of control.
In H1 2011, the acquisitions of ownership interests with no gain of control represented €51m, excluding a €51 million put, already recorded as debt, that was exercised in the first quarter

(2) Including debt disposed of

Balanced Debt Maturity Schedule



- Average maturity of gross debt is 4 years and 6 months

(1) Excluding puts on shares and derivatives instruments: €0.3bn

Strong Liquidity Backed by Well Balanced Committed Credit Lines

€bn, as at June 30, 2011	Line currency	Amount	Expiry date	Financial covenant	MAC clause
Total Lafarge SA committed credit lines[1]	**EUR**	4.0	Various [2]	No	No
Cash and cash equivalent		2.0			
Credit line drawn [3]		(0.5)			
Short- term debt and short-term portion of long-term debt		(2.6)			
Total Available liquidity		2.9			

- Lafarge SA committed credit lines of €4.0Bn[3] with average maturity of 2.7 years
- No financial covenants on any credit facility for Lafarge SA

(1) Out of which a syndicated credit facility for €1.8bn and bilateral committed credit facilities for €2.2bn
(2) Maturity of the syndicated credit facility is July 28, 2013, except €110m, maturing on July 28, 2012. Maturity of the bilateral committed credit facilities range from July 2011 (€0.1bn) to May 2016
(3) €500m drawn on the syndicated credit facility since May 27, 2011

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2011 Outlook – Market* Overview

	Volumes (%)	Price	Highlights
North America	-1 to 2	=/+(1)	Progressive recovery; prices improving versus Q4 levels in a challenging context
Western Europe	-5 to -2	=	Slowdown in Spain and Greece with modest improvement in France
Central and Eastern Europe	6 to 9	+	Solid market trends in Russia and Poland, with stabilization elsewhere; prices improving
Middle East and Africa	3 to 6	=/+(1)	Solid market trends in most countries
Latin America	6 to 9	+	Solid market trends; prices improving
Asia	4 to 7	+	Solid market trends; prices improving
Overall	**2 to 5**	**=/+**	**Solid market trends in most emerging countries and stabilization or slow recovery in mature markets**

* Market growth forecast at national level

(1) Relative to year-end pricing; down at average pricing

2011 Outlook – Other Elements

- +10% energy cost increase (+1.3 euro per tonne)
- Structural cost reduction of a further €200 m in 2011
- Cost of debt (gross): 6.0%
- Tax rate: 26% (1)
- Capital expenditures:

  - Sustaining: ~ €0.5 Bn
  - Development: ~ €0.7 Bn

(1) Impacted by country mix

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Conclusion

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I. Other Information

Outlook 2011 – Market Overview

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2011 Outlook – Market [1] overview

Cement

	Market Volumes (%)
North America	**-1 to 2**
United States	-1 to 2
Canada	-1 to 2
Western Europe	**-5 to -2**
France	3 to 6
United Kingdom	0 to 3
Spain	-15 to -12
Greece	-30 to -25
Central and Eastern Europe	**6 to 9**
Poland	12 to 15
Romania	-3 to 0
Russia [1]	8 to 11
Serbia	0 to 3
Latin America	**6 to 9**
Brazil	6 to 9
Honduras	7 to 10
Ecuador	4 to 7

	Market Volumes (%)
Middle East and Africa	**3 to 6**
Algeria	5 to 8
Egypt	-5 to -2
Iraq	10 to 13
Jordan	-6 to -3
Kenya	7 to 10
Morocco	1 to 4
Nigeria	8 to 11
South Africa	0 to 3
Syria	3 to 6
Asia	**4 to 7**
China [1]	6 to 9
India [1]	5 to 8
Indonesia	6 to 9
Malaysia	6 to 9
Philippines	-2 to 2
South Korea	-6 to -3
Overall	**2 to 5**

(1) Market growth forecast at national level except for China, India and Russia for which only relevant markets are considered

2011 Outlook – Market overview

Aggregates & Concrete – Gypsum

- Aggregates and Concrete
    - Mature markets: subdued volume growth in North America with contrasted trends in Western Europe.
    - Emerging markets: volume growth in most countries.
    - Price improvement expected for both Pure Aggregates and Ready-Mix concrete in a challenging context.
- Gypsum
    - Volume and price improvement.

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II. Other Information

Cement – Regional information

Cement: YTD Like for Like Sales Variance [(1)]

Cement – Analysis by Region and in Major Markets as at June 30, 2011	Volume effect	Other effects [(2)]	Activity variation vs. 2010
North America	**-1.7%[(3)]**	**-0.5%[(4)]**	**-2.2%**
Western Europe	**-0.9%**	**-1.2%**	**-2.1%**
France	4.2%	-0.3%	3.9%
United Kingdom	9.0%	0.6%	9.6%
Spain	-7.7%	-2.9%	-10.6%
Greece	-31.0%	-3.1%	-34.1%
Central and Eastern Europe	**15.8%**	**6.1%**	**21.9%**
Poland	38.6%	-0.3%	38.3%
Romania	1.4%	-1.0%	0.4%
Russia	10.2%	34.8%	45.0%
Serbia	5.2%	-0.9%	4.3%
Middle East and Africa	**4.3%**	**-0.2%[(5)]**	**4.1%**
Algeria	25.3%	2.7%	28.0%
Egypt	-7.4%	-7.9%	-15.3%
Iraq	7.8%	-0.8%	7.0%
Jordan	-26.8%	-2.9%	-29.7%
Kenya	-1.5%	2.6%	1.1%
Morocco	-1.8%	0.6%	-1.2%
Nigeria	20.6%	-2.0%	18.6%
South Africa	-3.1%	4.1%	1.0%
Latin America	**7.6%**	**3.6%**	**11.2%**
Brazil	5.6%	3.7%	9.3%
Ecuador	14.2%	2.8%	17.0%
Asia	**6.4%**	**-3.7%**	**2.7%**
China	23.3%	-3.8%	19.5%
India	1.5%	-6.9%	-5.4%
Indonesia	10.8%	0.2%	11.0%
Malaysia	2.3%	10.5%	12.8%
Philippines	-9.7%	-8.3%	-18.0%
South Korea	4.1%	-4.7%	-0.6%
Cement domestic markets	**4.6%**	**-1.2%**	**3.4%**

(1) Variance on like for like sales on domestic markets before elimination of sales between Divisions
(2) Other effects: including price effects, product and customer mix effects
(3) Volumes in the United States: -2.9%; in Canada: 1.7%
(4) Out of which Pure price in the United States: -4.3%; in Canada: -0.6%
(5) Out of which Pure price effect: -1.9%, and other effects: 1.7%

Cement: North America

MT	6 Months 2010	6 Months 2011	Variation	lfl	2nd Quarter 2010	2nd Quarter 2011	Variation	lfl
Volumes [1]	5.8	5.7	-2%	-2%	3.9	3.7	-5%	-5%
€m								
Sales [2]	570	539	-5%	-2%	385	339	-12%	-6%
EBITDA	53	31	-42%	-42%	78	62	-21%	-21%
Current Operating Income	(15)	(31)	nm	nm	42	32	-24%	-33%

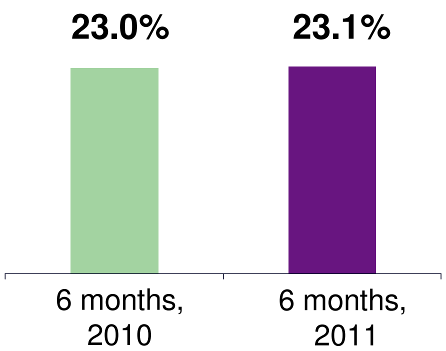
- After a 6% increase in volumes in Q1, volumes were lower in Q2 due to poor weather and a subdued economic recovery for construction activity.
- Prices were lower than H1 2010 due to declines that occurred in the second half of 2010 in the United States, but incrementally higher versus Q4 2010. Solid prices in Canada.
- Tight cost control partly offset significant cost inflation.

(1) By destination
(2) Before elimination of inter divisional sales

Cement: Western Europe

	6 Months				2nd Quarter			
MT	**2010**	**2011**	**Variation**	**lfl**	***2010***	***2011***	***Variation***	***lfl***
Volumes (1)	10.3	10.1	-1%	-1%	*6.0*	*5.5*	*-8%*	*-8%*
€m								
Sales (2)	968	945	-2%	-2%	*560*	*513*	*-8%*	*-8%*
EBITDA	297	278	-6%	-6%	*224*	*171*	*-24%*	*-23%*
Current Operating Income	223	218	-2%	-8%	*187*	*145*	*-22%*	*-27%*

Operating margin



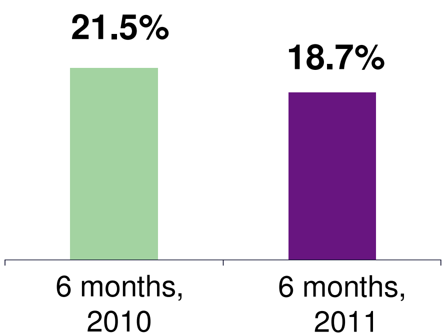
- Positive market trends continued in the UK and in France, although French volumes were impacted by labor disruptions in June.
- A difficult economic environment lowered sales in Greece and Spain.
- In a cost inflationary environment, margins were at 23.1% YTD, supported by tight cost control, the additional benefit of carbon credit sales and the lower depreciation charge in the UK(3).

(1) By destination
(2) Before elimination of inter divisional sales
(3) In accordance with IFRS 5, we have ceased to depreciate assets that should contribute to the joint-venture with Tarmac UK from March 1st, 2011. Impact of 14 million euros YTD.

Cement: Central And Eastern Europe

	6 Months				2nd Quarter			
MT	**2010**	**2011**	**Variation**	**lfl**	***2010***	***2011***	***Variation***	***lfl***
Volumes (1)	4.7	5.5	17%	16%	*3.4*	*3.8*	*15%*	*13%*
€m								
Sales (2)	312	390	25%	22%	*225*	*275*	*22%*	*20%*
EBITDA	91	98	8%	6%	*96*	*105*	*9%*	*7%*
Current Operating Income	67	73	9%	8%	*84*	*93*	*11%*	*7%*

Operating margin



- Volumes bolstered by improving market trends in Poland and Russia.
- Price gains overall, notably in Russia, largely mitigating the rise in input costs.
- Current operating income improved 8% like for like as higher sales and cost cutting measures successfully offset cost inflation.

(1) By destination
(2) Before elimination of inter divisional sales

Cement: Middle East and Africa

MT	6 Months 2010	6 Months 2011	Variation	lfl	2nd Quarter 2010	2nd Quarter 2011	Variation	lfl
Volumes (1)	20.1	22.2	10%	4%	*10.2*	*11.9*	*17%*	*9%*
€m								
Sales (2)	1,780	1,794	1%	2%	*930*	*936*	*1%*	*6%*
EBITDA	605	554	-8%	-4%	*323*	*289*	*-11%*	*-2%*
Current Operating Income	472	416	-12%	-5%	*255*	*221*	*-13%*	*-4%*

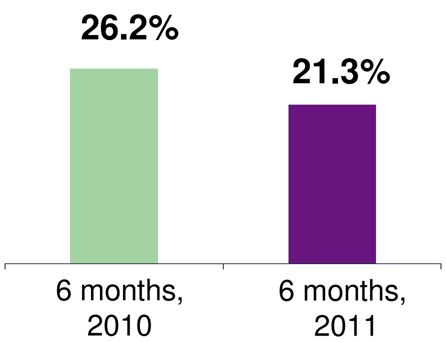
- Strong volumes growth in Q2, driven by solid market trends overall and improved plant performance (Nigeria and Algeria);
  Egypt returned to positive volumes.
- Prices were overall stable versus Q4 2010, but slightly lower than H1 2010.
- Higher costs and adverse foreign exchange offset the benefit of the higher volumes.

(1) By destination
(2) Before elimination of inter divisional sales

Cement: Latin America

	6 Months				*2nd Quarter*			
MT	**2010**	**2011**	**Variation**	**lfl**	***2010***	***2011***	***Variation***	***lfl***
Volumes [1]	3.6	5.0	39%	8%	*1.8*	*2.6*	*44%*	*10%*
€m								
Sales [2]	298	427	43%	11%	*162*	*220*	*36%*	*13%*
EBITDA	92	112	22%	-4%	*51*	*59*	*16%*	*2%*
Current Operating Income	78	91	17%	-6%	*44*	*49*	*11%*	*2%*

Operating margin



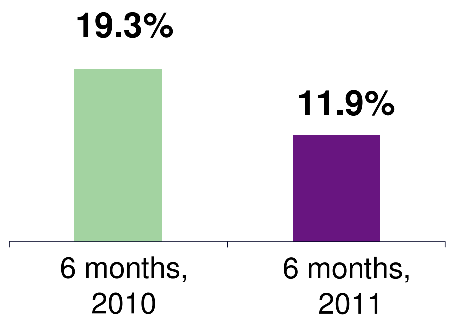
- Positive market trends in the region and new capacities in Brazil drove the significant increase in volumes.
- Prices continued to be well oriented.
- Higher sales and strict cost control offset the significant impact of higher variable costs.

(1) By destination
(2) Before elimination of inter divisional sales

Cement: Asia

	6 Months				2nd Quarter			
MT	**2010**	**2011**	**Variation**	**lfl**	***2010***	***2011***	***Variation***	***lfl***
Volumes [1]	20.9	22.1	6%	6%	*11.1*	*12.0*	*8%*	*9%*
€m								
Sales [2]	1,035	1,039	-	2%	*564*	*551*	*-2%*	*6%*
EBITDA	270	200	-26%	-25%	*151*	*118*	*-22%*	*-16%*
Current Operating Income	200	124	-38%	-37%	*114*	*81*	*-29%*	*-25%*

Operating margin



- Volumes were up 9% in the second quarter, bolstered by solid market trends in China, Indonesia, Malaysia and India, while delayed governmental projects continued to lower volumes in the Philippines.
- Overall, situation for prices improved sequentially from Q1 2011, but earnings were still impacted by cost inflation and lower average prices versus H1 2010.

(1) By destination
(2) Before elimination of inter divisional sales

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Ciment - Granulats et Béton - Brésil, centre administratif gouvernemental de l'état de Minas Gerais

III. Other information

Aggregates & Concrete Division by Product Line and Geographical zone

Pure Aggregates

MT	6 Months 2010	6 Months 2011	Variation	lfl	2nd Quarter 2010	2nd Quarter 2011	Variation	lfl
Volumes	86.9	86.1	-1%	-1%	*54.3*	*51.4*	*-5%*	*-6%*
€m								
Sales (1)	916	970	6%	5%	*577*	*569*	*-1%*	*1%*
EBITDA	110	105	-5%	-7%	*108*	*98*	*-9%*	*-10%*
Current Operating Income	35	41	17%	-13%	*69*	*67*	*-3%*	*-13%*

- Volumes decreased 6% like for like in the second quarter, with lower volumes in North America and in the UK, while France was stable.
- Prices were well oriented overall, with price gains in most of our regions.
- Higher sales and continuous tight cost control only partially offset significant cost inflation.

(1) Before elimination of inter divisional sales

Ready-Mix Concrete

	6 Months				2nd Quarter			
Mm3	**2010**	**2011**	**Variation**	**lfl**	***2010***	***2011***	***Variation***	***lfl***
Volumes	16.5	16.8	2%	-	*9.2*	*9.2*	*-*	*-3%*
€m								
Sales [1]	1,366	1,397	2%	3%	*781*	*762*	*-2%*	*-*
EBITDA	46	42	-9%	-10%	*43*	*34*	*-21%*	*-24%*
Current Operating Income	3	0	nm	nm	*22*	*13*	*-41%*	*-45%*

- Volumes declined 3% like for like in the second quarter, with improving volumes in France and in the United States partially offsetting lower volumes in Greece and Spain.
- Prices were robust in most our regions.
- Price increases and tight cost control only partially offset higher distribution costs.

(1) Before elimination of inter divisional sales

YTD Sales at June 30, 2011

Like for Like Sales Variance Analysis by Region and in Major Markets

Aggregates & Concrete	Volume effect	Other effects*	Activity variation vs. 2010
Pure Aggregates	**-1.0%**	**6.3%**	**5.3%**
France	6.6%	2.4%	9.0%
United Kingdom	4.0%	-0.1%	3.9%
North America	-4.1%	3.4%	-0.7%
South Africa	-20.0%	3.4%	-16.6%
Ready-mix Concrete	**0.2%**	**2.5%**	**2.7%**
France	11.7%	1.3%	13.0%
United Kingdom	2.5%	4.2%	6.7%
North America	2.9%	-1.5%	1.4%
South Africa	-9.1%	2.3%	-6.8%
India	8.1%	8.7%	16.8%

* Other effects: including price effects, product and customer mix effects

Aggregates & Concrete:
Additional Information by Geographical Zone

		6 Months 2010	6 Months 2011	Var like f/ like	2nd Quarter 2010	2nd Quarter 2011	Var like f/ like
Volumes (1)							
Pure Aggregates (millions of tonnes)		**86.9**	**86.1**	**-1%**	**54.3**	**51.4**	**-6%**
Of which	Western Europe	31.4	31.0		17.6	16.1	
	North America	40.6	38.5		28.1	25.7	
	Other countries	14.9	16.6		8.6	9.6	
Ready-mix (millions of m^3)		**16.5**	**16.8**	**-**	**9.2**	**9.2**	**-3%**
Of which	Western Europe	6.5	6.5		3.6	3.4	
	North America	3.1	3.2		2.0	2.0	
	Other countries	6.9	7.1		3.6	3.8	
Sales (2) (millions of €)							
Total Aggregates & Concrete		**2,321**	**2,401**	**4%**	**1,403**	**1,375**	**1%**
Of which Pure Aggregates	**Total**	**916**	**970**	**5%**	**577**	**569**	**1%**
	Western Europe	408	431		233	228	
	North America	373	361		262	238	
	Other countries	135	178		82	103	
Of which Ready-mix	**Total**	**1,366**	**1,397**	**3%**	**781**	**762**	**-**
	Western Europe	599	617		332	320	
	North America	342	341		217	207	
	Other countries	425	439		232	235	
Current Operating Income (millions of €)							
Total Aggregates & Concrete		**23**	**29**	**-25%**	**95**	**87**	**-18%**
Of which	Western Europe	38	47		41	34	
	North America	(39)	(33)		37	40	
	Other countries	24	15		17	13	

(1) By destination
(2) Before elimination of inter divisional sales by origin

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Plâtre- Afrique du Sud, immeuble de Johannesburg

IV. Other information

Gypsum division
by Geographical zone

Gypsum:
Additional Information by Geographical Zone

		6 Months			2nd Quarter		
		2010	2011	Var like f/ like	2010	2011	Var like f/ like
Volumes							
Total Boards (millions of m²)		**344**	**361**	**5%**	**176**	**185**	**5%**
Sales [1] (millions of €)							
Total Gypsum		**725**	**762**	**5%**	**381**	**387**	**4%**
Of which	Western Europe	391	416		199	209	
	North America	96	86		52	43	
	Other countries	238	260		130	135	
Current Operating Income (millions of €)							
Total Gypsum		**34**	**41**	**17%**	**24**	**23**	**-5%**
Of which	Western Europe	33	42		19	20	
	North America	(22)	(21)		(10)	(9)	
	Other countries	23	20		15	12	

(1) Before elimination of inter divisional sales by origin

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V. Other Information

Income statement

Other Income (Expenses)

	6 Months		*2nd Quarter*	
€m	2010	2011	*2010*	*2011*
Net gains (losses) on disposals	45	25	*25*	*20*
Impairment of assets	(80)	(25)	*(59)*	*(13)*
Restructuring	(49)	(16)	*(30)*	*(7)*
Others	(26)	(34)	*(5)*	*(23)*
Total	**(110)**	**(50)**	***(69)***	***(23)***

Finance Costs and average interest rate

	6 Months		2nd Quarter	
€m	2010	2011	*2010*	*2011*
Financial charges on net debt	(372)	(419)	*(194)*	*(213)*
Foreign exchange	(34)	42	*(13)*	*8*
Others	123 [1]	(33)	*7*	*(20)*
Total	**(283)**	**(410)**	***(200)***	***(225)***

Average interest rate	December 31, 2010			**June 30, 2011**		
		Interest rate			**Interest rate**	
		Spot	Average		**Spot**	**Average**
Total gross debt [2]	€17.0 Bn	5.5%	5.3%	**€16.0 Bn**	**5.8%**	**5.6%**
Of which: Fixed rate	*66%*	*6.7%*		*64%*	*7.1%*	
Floating rate	*34%*	*3.1%*		*36%*	*3.4%*	

(1) Including gain on disposal of Cimpor for €160 million
(2) Excluding puts: € 0.3 Bn as at June 30, 2011 and December 31, 2010

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Granulats et Béton - Brésil,
Musée d'Art Contemporain

VI. Other Information

Statement of Financial Position [1] & Cash Flow Statement

(1) Former Balance sheet

Statement of Financial position

€m	Dec. 31, 2010	June 30, 2011
Capital Employed	33,762	31,122
Out of which:		
Goodwill	*14,327*	*13,027*
Prop, plant & equip.	*17,912*	*16,161*
Working Capital	*440*	*917*
Other	*1,083*	*1,017*
Financial assets	863	743
Net assets held for sale (1)	-	1,360
Total	**34,625**	**33,225**

€m	Dec. 31, 2010	June 30, 2011
Equity	18,224	*16,827*
Out of which:		
Shareholders' equity	*16,144*	*14,999*
Non controlling interests	*2,080*	*1,828*
Net debt	13,993	14,260
Provisions	2,408	2,138
Total	**34,625**	**33,225**

(1) Following the announcement of the agreement between Lafarge and Anglo American plc to combine their cement, aggregates, ready-mixed concrete, and asphalt & contracting businesses in the United Kingdom, and in accordance with IFRS 5, Lafarge UK 's assets and liabilities that will contribute to this joint venture have been grouped since February 18, 2011 in the consolidated statement of financial position on the lines " Assets held for sale " and " Liabilities directly associated with assets held for sale", respectively. The completion of this transaction is conditional upon regulatory approvals.

Investments and Divestments

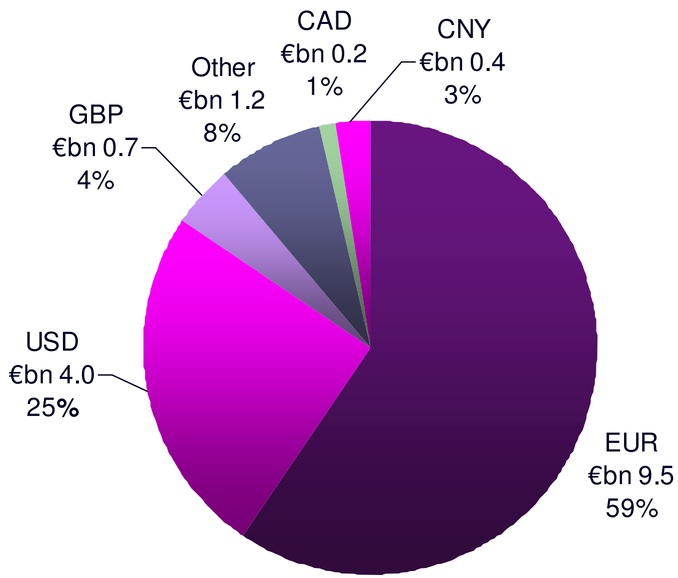
€m	6 Months 2010	6 Months 2011	2nd Quarter 2010	2nd Quarter 2011
Sustaining capital expenditures	116	130	*71*	*77*
Development capital expenditures	550	368	*233*	*173*
Acquisitions (1)	*52*	*89*	*30*	*35*
Capital expenditure	**718**	**587**	***334***	***285***
Divestments (2)	**105**	**106**	***69***	***95***

(1) Including debt acquired and the acquisitions of ownership interests with no gain of control. In H1 2011, the acquisitions of ownership interests with no gain of control represented €51m, excluding a €51 million put, already recorded as debt, that was exercised in the first quarter

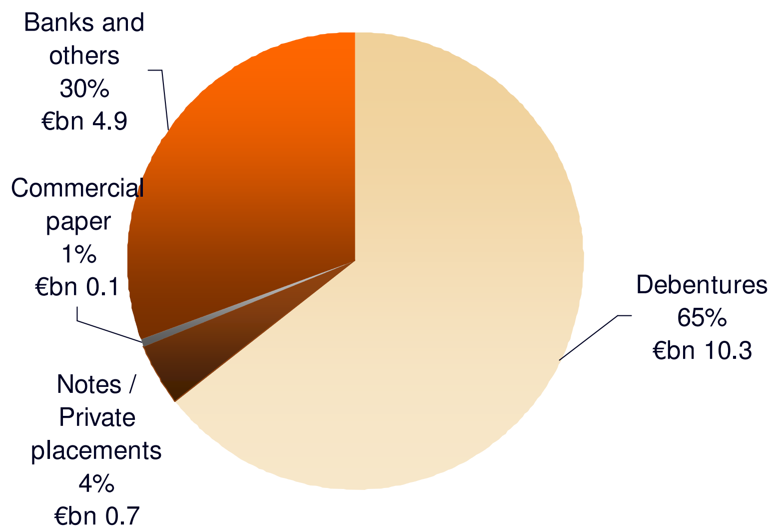
(2) Including debt disposed of

Gross Debt (1) by Currency and by Source of Financing as at June 30, 2011

Split by currency



Split by source of financing



Total Gross Debt (1): € 16.0Bn

(1) Excluding puts & derivatives : €0.3 bn

Key definitions

Volumes	Volumes are shown by destination
Sales by Division	Sales by Division are disclosed by origin, and before elimination of inter divisional sales
EBITDA	Current Operating Income before depreciation and amortization on tangible and intangible assets
Current Operating Income	Operating Income before “capital gains, impairment, restructuring and other”
Operating margin	Current Operating Income / Sales
Free Cash Flow	Net operating cash generated by operations less sustaining capital expenditures
Like for Like variation	Like for Like variation corresponds to the variation at constant scope and exchange rates
Strict Working Capital	Trade receivables plus inventories less trade payables
Strict Working Capital in days sales	$\frac{\text{Strict Working Capital end of N * 90 days}}{\text{Sales of the last quarter}}$