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2008 Half Year Results

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Chief Financial Officer

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More comprehensive information about Lafarge may be obtained on its Internet website (www.lafarge.com), under Regulated Information.

Highlights

- High growth in emerging markets, significant volumes slowdown in some developed markets
- Strong pricing overall
- Positive contribution from the Orascom Cement acquisition with its strongly growing markets in the Middle East and Africa and low cost positions
- Strong cost control visible in the face of higher inflation factors
- Current Operating Income up 18% for the first half of the year (up 24% at constant exchange rates) and up 8% for the second quarter (up 14% at constant exchange rates)

Key Figures

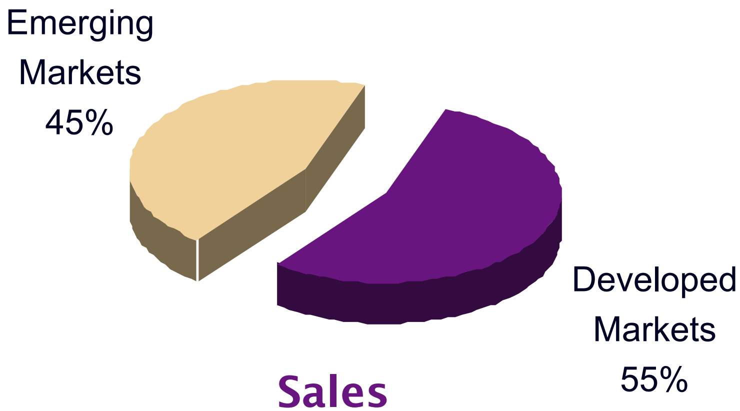
€m	6 Months 2007	6 Months 2008	6 Months Variation	2nd Quarter 2007	2nd Quarter 2008	2nd Quarter Variation
Sales	**8,385**	**9,069**	**+ 8%**	***4,690***	***5,069***	***+ 8%***
EBITDA	1,828	2,116	+ 16%	*1,253*	*1,351*	*+ 8%*
Current Operating Income	**1,360**	**1,611**	**+ 18%**	***1,015***	***1,099***	***+ 8%***
Operating Margin	*16.2%*	*17.8%*	*+ 160bp*	*21.6%*	*21.7%*	*+ 10bp*
Net income Group share	934	911	nm (3)	*572*	*761*	*nm*
Excluding one-off items (1)	673	773	+ 15%	*572*	*623*	*+ 9%*
Earnings per share (in €) (2)	**5.38**	**4.75**	**nm**	***3.31***	***3.96***	***nm***
Excluding one-off items (1)	**3.88**	**4.03**	**+ 4%**	***3.30***	***3.24***	***- 2%***
Free cash flow	**76**	**129**	**+ 70%**	***263***	***307***	***+ 17%***
Net debt	9,445	17,323	+ 83%			

(1) Excluding net capital gains on sale of Turkish assets and Roofing in 2007, of Egypt-Titan JV in Q2 2008, and legal provision adjustment for the 2002 Gypsum case
(2) Average number of shares: 173.7m in 2007, 191.8m in 2008
(3) Not meaningful
(4) Defined as the net operating cash generated by continuing operations less sustaining capital expenditures

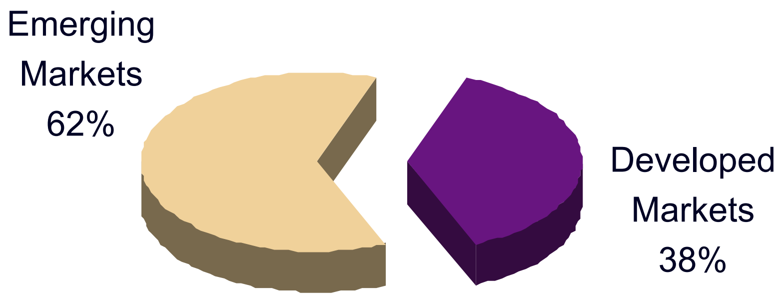
Key Figures

€m	6 Months 2007	6 Months 2008	Variation	@ cst fx	2nd Quarter 2007	2nd Quarter 2008	Variation	@ cst fx
Sales	**8,385**	**9,069**	**+ 8%**	**+ 14%**	***4,690***	***5,069***	***+ 8%***	***+ 15%***
Emerging Markets	*3,136*	*4,098*	*+ 31%*		*1,720*	*2,259*	*+ 31%*	
Developed Markets	*5,249*	*4,971*	*- 5%*		*2,970*	*2,810*	*- 5%*	
Current Operating Income	**1,360**	**1,611**	**+ 18%**	**+ 24%**	***1,015***	***1,099***	***+ 8%***	***+ 14%***
Emerging Markets	*658*	*1,004*	*+ 53%*		*431*	*619*	*+ 44%*	
Developed Markets	*702*	*607*	*- 14%*		*584*	*480*	*- 18%*	

6 Months 2008 YTD



Sales



Current Operating Income

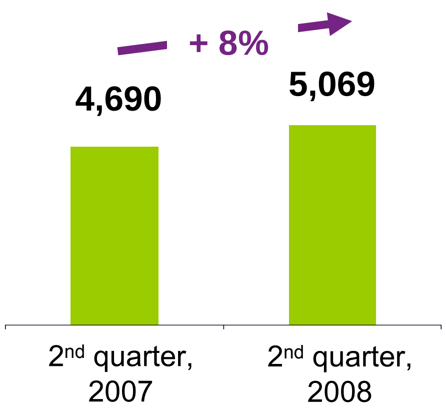
Sales up 8%

Solid Growth from Emerging Markets Outweighs Lower Demand in Some Specific Mature Markets

	6 Months			2nd Quarter		
€m	**2007**	**2008**	**Variation**	***2007***	***2008***	**Variation**
Cement	4,568	5,334	+ 17%	*2,561*	*2,960*	+ 16%
Aggregates & Concrete	2,997	2,930	- 2%	*1,721*	*1,698*	- 1%
Gypsum	814	788	- 3%	*405*	*396*	- 2%
Other	6	17		*3*	*15*	
Total	**8,385**	**9,069**	**+ 8%**	***4,690***	***5,069***	**+ 8%**

Excluding scope and currency effects:

+ 6%



Excluding scope and currency effects:

+ 7%

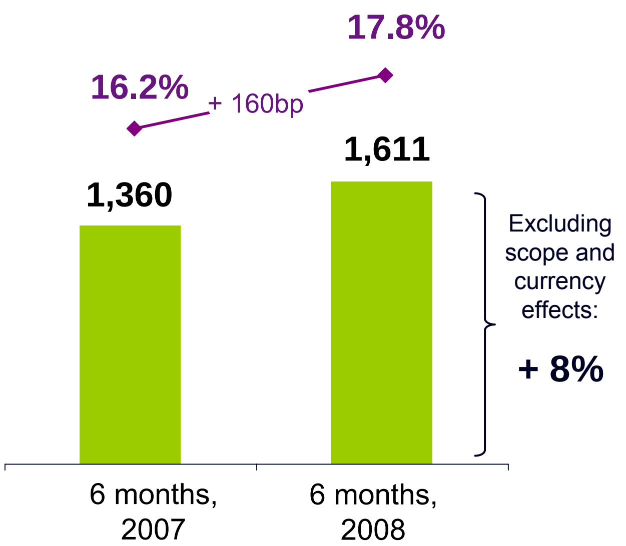
Current Operating Income up 18%

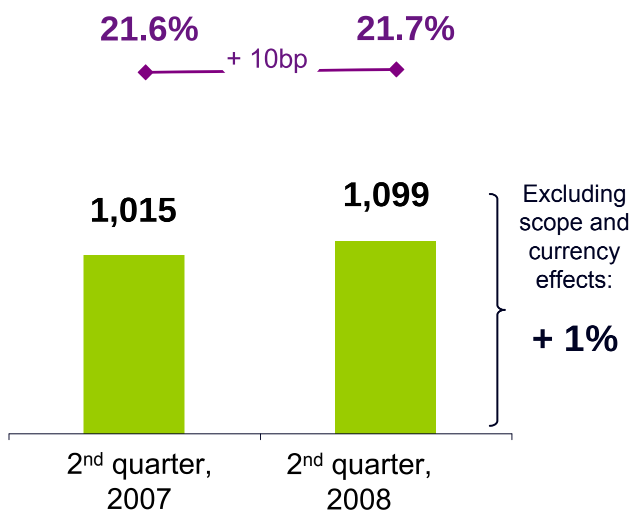
Strong Emerging Markets and Benefit of Orascom Acquisition
Adverse 6% Impact of Exchange Rates

€m	6 Months 2007	6 Months 2008	6 Months Variation	2nd Quarter 2007	2nd Quarter 2008	2nd Quarter Variation
Cement	1,070	1,380	+ 29%	*772*	*911*	*+ 18%*
Aggregates & Concrete	244	237	- 3%	*226*	*211*	*- 7%*
Gypsum	82	31	- 62%	*36*	*11*	*- 69%*
Holding & Other	(36)	(37)		*(19)*	*(34)*	
Total	**1,360**	**1,611**	**+ 18%**	***1,015***	***1,099***	***+ 8%***

Operating margin [(1)]

Current Operating Income





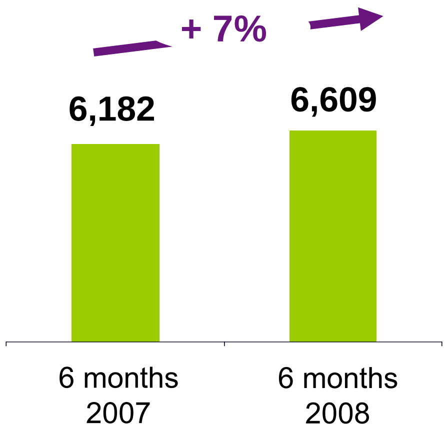
(1) Current Operating Income / Sales

Cost of Sales

Cost Control in a Context of High Inflation

	6 Months	
€m	**2007**	**2008**
Cement	3,482	3,913
Aggregates & Concrete	2,482	2,430
Gypsum	632	661
Eliminations & Other	(414)	(395)
Total	**6,182**	**6,609**
Total as % of Sales	*73.7%*	*72.9%*

2nd Quarter	
2007	***2008***
3,254	***3,523***
69.4%	*69.5%*



Excluding scope, and currency effects:

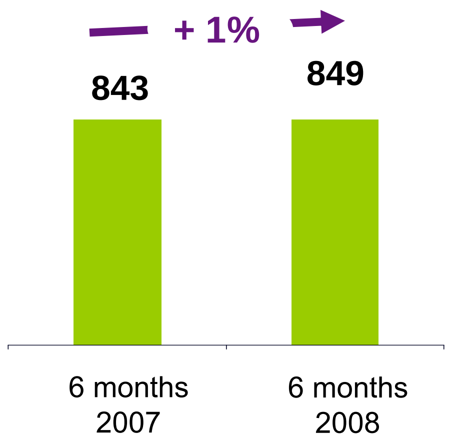
+ 6%

Selling and Administrative Expenses

Dynamics of Cost Reduction

€m	6 Months 2007	6 Months 2008
Cement	422	437
Aggregates & Concrete	276	266
Gypsum	112	109
Eliminations & Other	33	37
Total	**843**	**849**
Total as % of Sales	*10.1%*	*9.4%*

	2nd Quarter 2007	*2nd Quarter 2008*
Total	***421***	***447***
Total as % of Sales	*9.0%*	*8.8%*



Excluding scope and currency effects:

+ 1%


Cement
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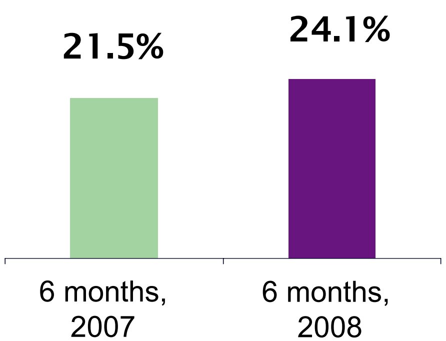
Cement Highlights

Solid Results Improvement Like for Like and Contribution from Orascom: COI up 29%

	6 Months				2nd Quarter			
MT	**2007**	**2008**	**Variation**	**lfl**	***2007***	***2008***	***Variation***	***lfl***
Volumes	65.7	77.9	+ 19%	+ 2%	*36.4*	*43.0*	*+ 18%*	*+ 1%*
€m								
Sales (1)	4,974	5,730	+ 15%	+ 10%	*2,779*	*3,176*	*+ 14%*	*+ 10%*
EBITDA	1,358	1,707	+ 26%	+ 12%	*916*	*1,074*	*+ 17%*	*+ 6%*
Current Operating Income	1,070	1,380	+ 29%	+ 14%	*772*	*911*	*+ 18%*	*+ 7%*
Of which: Emerging Markets	*54%*	*67%*			*49%*	*62%*		

Operating margin (2)



- Solid pricing trends in most countries in a high inflation environment notably in energy costs
- Solid volume growth in emerging markets more than offset soft conditions in a few developed markets
- Cost reduction program and Orascom contribution improved margin

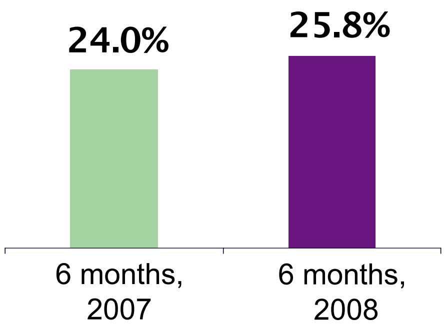
(1) Before elimination of inter divisional sales
(2) Current Operating Income / Sales

Cement: Western Europe

Cost Control More than Offset
Volume Softness in Spain and the United Kingdom

	6 Months			2nd Quarter		
MT	**2007**	**2008**	**Variation**	***2007***	***2008***	***Variation***
Volumes (1)	17.1	16.8	- 2%	*9.2*	*8.9*	*- 3%*
€m						
Sales (2)	1,518	1,484	- 2%	*808*	*802*	*- 1%*
EBITDA	451	464	+ 3%	*288*	*291*	*+ 1%*
Current Operating Income	365	383	+ 5%	*244*	*251*	*+ 3%*

Operating margin (3)



- Volumes remaining firm in France, softer Spain and the UK
- Tight cost control in a context of high inflation on costs

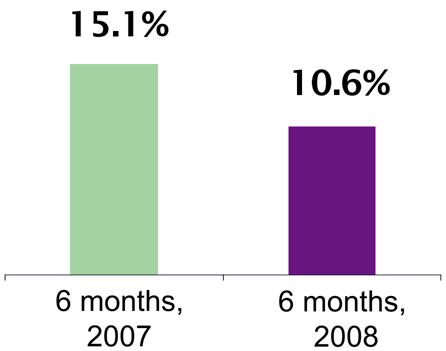
(1) By destination
(2) Before elimination of inter divisional sales
(3) Current Operating Income / Sales

Cement: North America

Lower Volumes in the United States

	6 Months				2nd Quarter			
MT	**2007**	**2008**	**Var**	**lfl**	***2007***	***2008***	**Var**	**lfl**
Volumes [1]	8.8	7.9	-10%	- 10%	*5.5*	*5.0*	-9%	- 9%
€m								
Sales [2]	839	698	-17%	- 7%	*523*	*432*	-17%	- 7%
EBITDA	192	133	-31%	- 26%	*179*	*120*	-33%	- 26%
Current Operating Income	127	74	-42%	- 38%	*146*	*91*	-38%	- 32%

Operating margin [3]



- Pricing remains firm overall
- Sales and production volumes decline in the United States
- Tight cost control could not offset rising trends in input costs and adverse foreign exchange

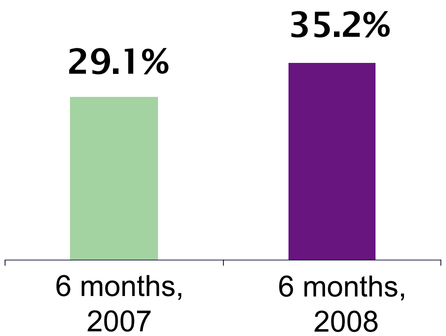
(1) By destination
(2) Before elimination of inter divisional sales
(3) Current Operating Income / Sales

Cement: Middle East

Positive Market Trends Overall; Strong Cost Inflation

	6 Months				2nd Quarter			
MT	**2007**	**2008**	**Var**	**lfl**	***2007***	***2008***	**Var**	**lfl**
Volumes (1)	3.6	9.6	nm	+ 2%	*2.0*	*5.4*	nm	-
€m								
Sales (2)	203	534	nm	+ 22%	*116*	*311*	nm	+ 25%
EBITDA	68	221	nm	+ 3%	*43*	*128*	nm	- 1%
Current Operating Income	59	188	nm	+ 2%	*38*	*112*	nm	- 3%

Operating margin (3)



- Solid growth in volumes overall
- Strong price increases in a context of high increases in energy costs, notably in Jordan
- Orascom strongly contributed to the results of the region

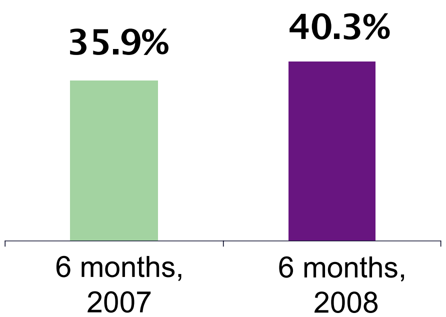
(1) By destination
(2) Before elimination of inter divisional sales
(3) Current Operating Income / Sales

Cement: Central And Eastern Europe

Dynamic Market Trends; Results Strongly Up Again

	6 Months			2nd Quarter		
MT	**2007**	**2008**	**Variation**	***2007***	***2008***	***Variation***
Volumes (1)	7.1	7.9	+ 11%	*4.4*	*4.9*	*+ 11%*
€m						
Sales (2)	501	668	+ 33%	*317*	*426*	*+ 34%*
EBITDA	198	288	+ 45%	*157*	*212*	*+ 35%*
Current Operating Income	180	269	+ 49%	*148*	*202*	*+ 36%*

Operating margin (3)



- Sustained market trends overall
- Solid pricing across the countries
- Tight cost management and improved plant performance

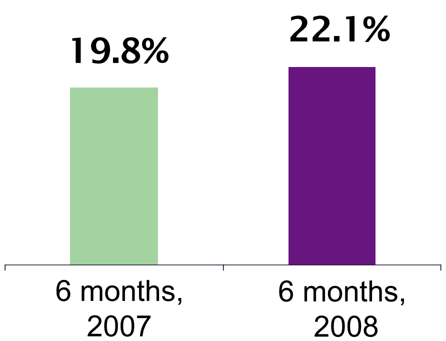
(1) By destination
(2) Before elimination of inter divisional sales
(3) Current Operating Income / Sales

Cement: Latin America

Positive Market Trends Overall; Brazil Improving

	6 Months			2nd Quarter		
MT	**2007**	**2008**	**Variation**	***2007***	***2008***	***Variation***
Volumes (1)	4.2	4.5	+ 7%	*2.2*	*2.4*	*+ 9%*
€m						
Sales (2)	329	375	+ 14%	*168*	*193*	*+ 15%*
EBITDA	83	101	+ 22%	*43*	*49*	*+ 14%*
Current Operating Income	65	83	+ 28%	*34*	*40*	*+ 18%*

Operating margin (3)



- Good volume trends in most countries
- Prices improving in Brazil

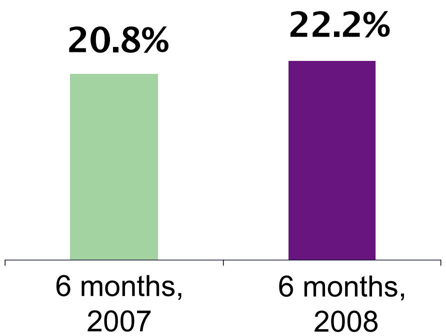
(1) By destination
(2) Before elimination of inter divisional sales
(3) Current Operating Income / Sales

Cement: Africa

Dynamic Market Trends; High Cost Inflation

MT	6 Months 2007	6 Months 2008	Var	Ifl	2nd Quarter 2007	2nd Quarter 2008	Var	Ifl
Volumes (1)	8.2	11.4	+ 39%	+ 13%	*4.2*	*5.9*	+ 40%	+ 13%
€m								
Sales (2)	866	1,173	+ 35%	+ 18%	*459*	*599*	+ 31%	+ 18%
EBITDA	210	312	+ 49%	+ 12%	*117*	*172*	+ 47%	+ 5%
Current Operating Income	180	260	+ 44%	+ 13%	*103*	*144*	+ 40%	+ 4%

Operating margin (3)



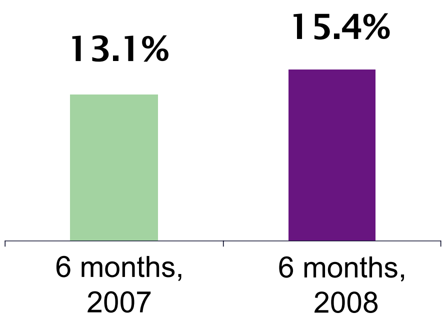
- Market demand growing at sustained rates in most markets
- Pricing improving in a context of high cost inflation
- Orascom results contributed to the strong growth in the region results

(1) By destination
(2) Before elimination of inter divisional sales
(3) Current Operating Income / Sales

Cement: Asia
Solid Growth and Tight Cost Control

	6 Months			2nd Quarter		
MT	**2007**	**2008**	**Variation**	***2007***	***2008***	***Variation***
Volumes (1)	16.7	19.8	+ 19%	*8.9*	*10.5*	*+ 18%*
€m						
Sales (2)	718	798	+ 11%	*388*	*413*	*+ 6%*
EBITDA	157	188	+ 20%	*90*	*102*	*+ 13%*
Current Operating Income	94	123	+ 31%	*59*	*71*	*+ 20%*

Operating margin (3)



- Solid volume growth in most countries; China temporarily impacted from harsh weather in Q1 and Sichuan earthquake in Q2
- Price increases combined with tight cost control in a context of high inflation on costs
- In China, positive pricing trends and closure of wet process lines contributed to improved results

(1) By destination
(2) Before elimination of inter divisional sales
(3) Current Operating Income / Sales

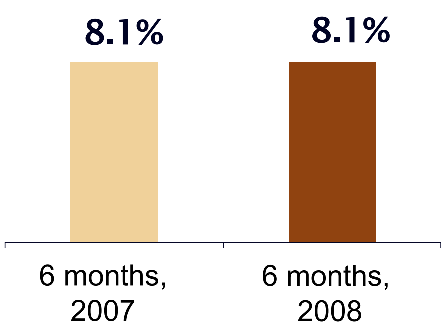
Aggregates & Concrete

Aggregates & Concrete Highlights

Tight Cost Management, Pricing Improvement

	6 Months				2nd Quarter			
€m	**2007**	**2008**	**Variation**	@ cst fx	***2007***	***2008***	***Variation***	@ cst fx
Sales [1]	3,002	2,933	- 2%	+ 4%	*1,724*	*1,699*	*- 1%*	*+ 5%*
EBITDA	372	358	- 4%	+ 2%	*294*	*270*	*- 8%*	*- 1%*
Current Operating Income	244	237	- 3%	+ 2%	*226*	*211*	*- 7%*	*- 1%*

Operating margin [2]



- Construction softness in the United States, Spain and the United Kingdom adversely impacted our volumes
- Solid price improvement combined with tight cost control mostly offset lower volumes
- Unfavorable currency impact (12m€ YTD on Current Operating Income)

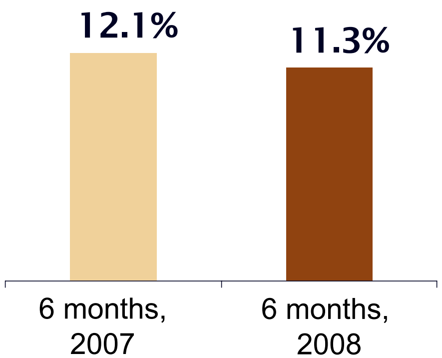
(1) Before elimination of inter divisional sales
(2) Current Operating Income / Sales

Pure Aggregates

Pricing Improvement and Strict Cost Control
Mitigate Volume Softness

	6 Months			2nd Quarter		
MT	**2007**	**2008**	**Variation**	***2007***	***2008***	***Variation***
Volumes	118.7	113.8	- 4%	*70.5*	*67.9*	*- 4%*
€m						
Sales (1)	1,161	1,119	- 4%	*681*	*655*	*- 4%*
EBITDA	226	204	- 10%	*178*	*157*	*- 12%*
Current Operating Income	141	126	- 11%	*132*	*119*	*- 10%*

Operating margin (2)



- United States and Spain affected by declining markets
- Overall price level 7% above last year
- Strict cost control in a context of high cost inflation
- Unfavorable currency impact (8m€ YTD on Current Operating Income)

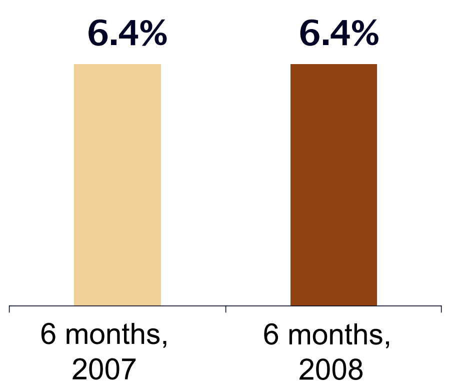
(1) Before elimination of inter divisional sales
(2) Current Operating Income / Sales

Ready-Mix Concrete

Positive Pricing and Tight Cost Control

	6 Months			2nd Quarter		
Mm3	**2007**	**2008**	**Variation**	***2007***	***2008***	***Variation***
Volumes	20.9	20.6	- 1%	*11.1*	*11.3*	*+ 2%*
€m						
Sales (1)	1,688	1,678	- 1%	*907*	*917*	*+ 1%*
EBITDA	139	139	-	*91*	*86*	*- 5%*
Current Operating Income	108	107	- 1%	*75*	*71*	*- 5%*

Operating margin (2)



- Solid pricing, innovation and tight cost control offset lower volumes in the United States, Spain and the United Kingdom
- Innovation : sales of Value Added Products now represent 23% of Ready-Mix volumes vs. 20% in H1 07
- Unfavorable currency impact (5m€ YTD on Current Operating Income)

(1) Before elimination of inter divisional sales
(2) Current Operating Income / Sales

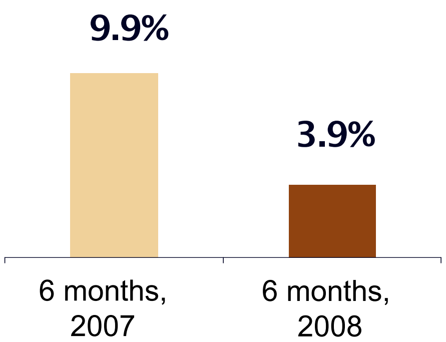
Gypsum

Gypsum

Results Affected by United States Market Situation

	6 Months			2nd Quarter		
Mm²	**2007**	**2008**	**Variation**	***2007***	***2008***	***Variation***
Volumes	362	382	+ 6%	*182*	*193*	*+ 6%*
€m						
Sales [1]	826	801	- 3%	*411*	*403*	*- 2%*
EBITDA	117	70	- 40%	*54*	*31*	*- 43%*
Current Operating Income	82	31	- 62%	*36*	*11*	*- 69%*

Operating margin [2]



- Division's results affected by the impact of the severe correction in prices in the United States
- Elsewhere, price increases and volume growth partly mitigated the impact of high energy costs

(1) Before elimination of inter divisional sales
(2) Current Operating Income / Sales

Net Income

Credits: Photothèque Eiffage/Daniel Jamme

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Net Income

Results Improving 15% Excluding One-off Items (1)

€m	6 Months 2007	6 Months 2008	*2nd Quarter* 2007	*2nd Quarter* 2008
Current Operating Income	**1,360**	**1,611**	***1,015***	***1,099***
Other income (expenses)	82	136	*(26)*	*161*
Finance costs, net	(244)	(390)	*(96)*	*(200)*
Income from associates	27	1	*15*	*17*
Income taxes	(307)	(275)	*(256)*	*(213)*
Income from discontinued operations	131	-	-	-
Minority interests	(115)	(172)	*(80)*	*(103)*
Net income Group Share	***934***	***911***	***572***	***761***
Excluding one-off items (1)	**673**	**773**	***572***	***623***

(1) Excluding net capital gains on sale of Turkish assets and Roofing in 2007, of Egypt-Titan JV in Q2 2008, and legal provision adjustment for the 2002 Gypsum case

Income Taxes

Positive Impact of Orascom Consolidation and Taxation of Gain on Disposal

Normalized tax rate	**28%**
Impact of Orascom Cement acquisition	(4)%
Taxation of gain on disposal	(4)%
Effective tax rate H1 2008	**20%**

Earnings Per Share

€	6 Months	2nd Quarter
Earnings per share 2007	**5.38**	**3.31**
2007 Net gain on Roofing division disposal	-0.70	-
2007 Net gain on Turkish assets	-0.80	-0.01
2008 Net gain on participation in Egyptian JV with Titan	0.94	0.94
Legal provision adjustment for the 2002 Gypsum case	-0.22	-0.22
COI improvement after tax	0.35	0.13
Orascom acquisition		
Impact on results net of finance cost	0.24	0.20
Increase in number of shares (reserved capital increase)	-0.44	-0.39
Earnings per share 2008	**4.75**	**3.96**

Cash Flow Statement & Balance Sheet Highlights

Credits: Photothèque Eiffage/Daniel Jamme

Cash Flow

Impact of Orascom Cement Acquisition

	6 Months		2nd Quarter	
€m	**2007**	**2008**	***2007***	***2008***
Cash flow from operations	1,310	1,462	*1,102*	*1,071*
Change in working capital	(845)	(980)	*(616)*	*(576)*
Sustaining capex	(389)	(353)	*(223)*	*(188)*
Free cash flow	**76**	**129**	***263***	***307***
Development investments	(1,213)	(9,375)	*(707)*	*(696)*
Divestments	2,387	321	*42*	*300*
Cash flow after investments	**1,250**	**(8,925)**	***(402)***	***(89)***
Dividends	(621)	(857)	*(616)*	*(843)*
Equity issuance (repurchase)	(272)	2,512	*37*	*8*
Currency fluctuation impact	82	360	*27*	*(33)*
Change in fair value	(23)	14	*(28)*	*(9)*
Others (1)	(16)	(1,742)	*(23)*	*(222)*
Net debt reduction (increase)	**400**	**(8,638)**	***(1,005)***	***(1,188)***
Net debt at the beginning of period	9,845	8,685	*8,440*	*16,135*
Net debt at period end	**9,445**	**17,323**	***9,445***	***17,323***

(1) Including 1,776 million euros for Orascom assumed net debt

Investments and Divestments

€m	6 Months 2007	6 Months 2008	2nd Quarter 2007	2nd Quarter 2008
Sustaining capital expenditures	389	353	*223*	*188*
Development capital expenditures	336	663	*200*	*419*
Acquisitions	877	8,712	*507*	*277*
Of which: Orascom Cement (1)	-	*8,338*	*-*	*1*
Capital expenditure	**1,602**	**9,728**	***930***	***884***
Divestments (2)	**2,387**	**321**	***42***	***300***

(1) Including the investment in Grupo GLA Cemtor SA to acquire the 50% stake of former Orascom's partner
(2) Main divestments: 2007 – Roofing Division, joint venture in Central Anatolia (Turkey)
2008 – Joint-venture with Titan in Egypt

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Balance Sheet

€m	Dec. 31, 2007	June 30, 2008
Capital Employed	22,082	32,595
Out of which:		
Goodwill	*7,471*	*14,101*
Prop, plant & equip.	*11,904*	*14,863*
Working Capital	*1,904*	*2,823*
Other	*803*	*808*
Financial assets	1,096	1,196
Total	**23,178**	**33,791**

€m	Dec. 31, 2007	June 30, 2008
Equity	12,077	13,902
Out of which:		
Shareholders' equity	*10,998*	*12,456*
Minority Interests	*1,079*	*1,446*
Net debt	8,685	17,323
Provisions	2,416	2,566
Total	**23,178**	**33,791**

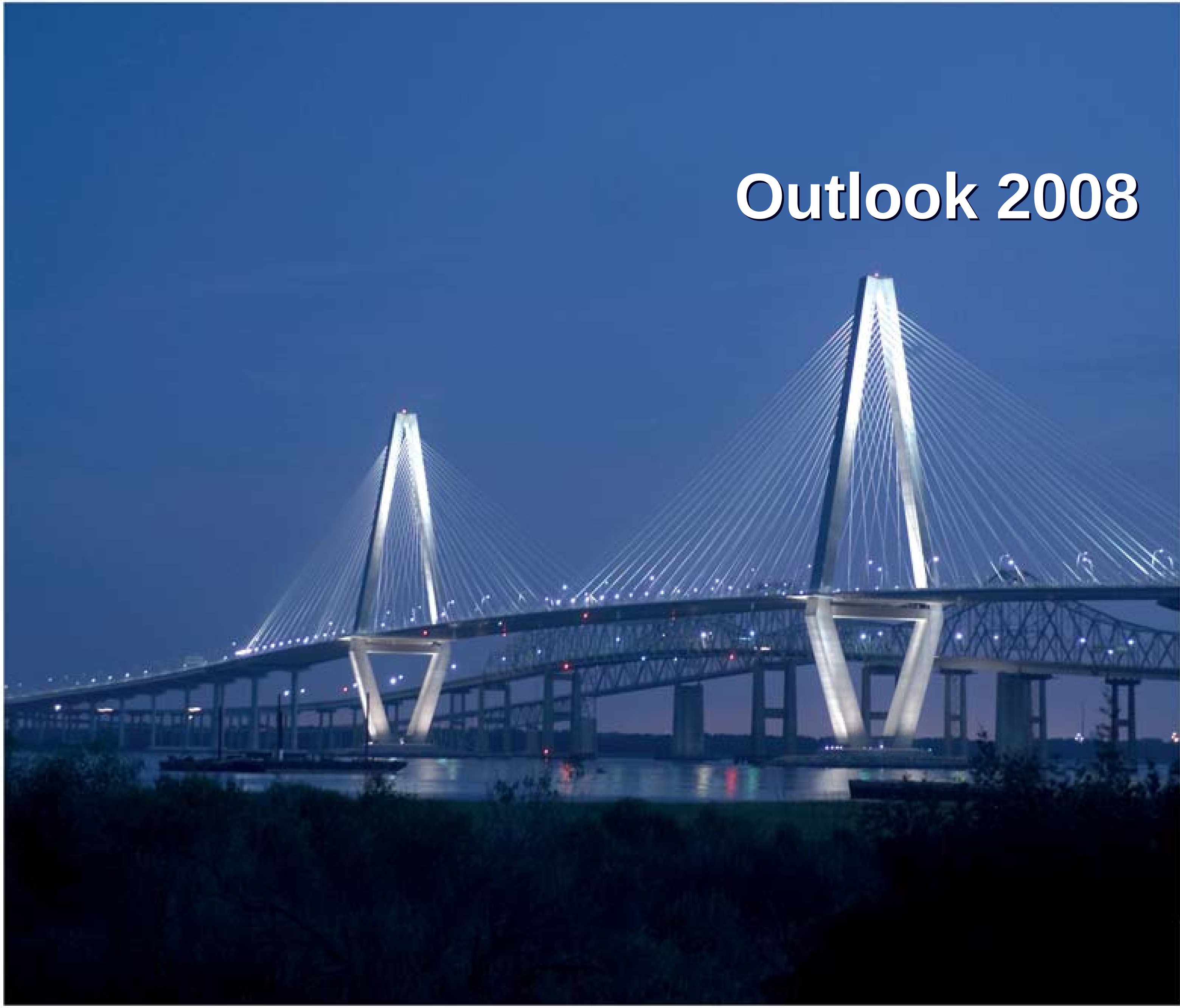
Financial Debt [1]

€bn	Dec. 31, 2007		June 30, 2008	
Gross debt	9.6		18.3	
Cash	1.4		1.4	
Net debt [1]	**8.2**		**16.9**	
Split of gross debt by maturity				
Less than 1 year [2]	1.6	*17%*	2.1	*11%*
1 to 5 years	3.7	*38%*	11.0	*60%*
More than 5 years	4.3	*45%*	5.2	*29%*

- Successfully completed €1.5 bn refinancing related to the €1.8bn first tranche of the Orascom credit facility
  - 6% average interest; maturity of 3 and 7 years
- Weighted average interest rate at June 30 of 5.4%
  - 5.8% at June 30 2007

(1) Excluding puts and derivatives : € 0.4 bn at end of June 2008 ; € 0.5 bn at end of December 2007
(2) After reclassification of € 2.1 bn of short-term debt based upon the Group's ability to refinance these obligations on a medium and long-term basis through its committed credit facilities

Outlook 2008



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2008 Outlook – Market * Overview

	Volumes (%)	Price	Highlights
Western Europe	-6 to -4	+	Solid France / Spain & UK softer
North America	-7 to -5	+	Volumes declining in the US
Middle East	8 to 10	+/++	Strong overall
Central and Eastern Europe	8 to 10	+/++	Solid trends in most countries
Latin America	8 to 10	+/++	Price recovery in Brazil
Africa	6 to 8	+/++	Strong growth overall
Asia	6 to 8	+/++	Sustained growth overall
Overall	**2 to 4**	**+/++**	**Strength of emerging markets more than offset volume softness in the US, Spain and the United Kingdom. Pricing up overall**

* Market growth forecast at national level

2008 Outlook – Other Elements (1)

COST FACTORS

- Price increases exceeding cost factor increases
- Net energy input cost impact - Cement: 1.9€/tonne (net of cost reductions)

OTHER FACTORS

- Cost of debt (gross): 6%
- Tax rate: ~ 20%
- Capital expenditures:

  - Sustaining: ≤ 1 bn€
  - Internal Development: ≤ 2 bn€

(1) Including Orascom Cement

Orascom Highlights

- Fast growing markets
- Excellent positions and teams
- Merger processes successfully completed in June with our Cairo center and organization running
- Some delays for the start up of the new plants all non recurring and largely solved
    - 8MT new capacities launched in 2008 in addition to the existing 27MT
- Synergies potential confirmed
- More development prospects in the region than originally expected

Appendices

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2008 Market Overview

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2008 Outlook update – Market * Overview

Western Europe

	Volumes (%)	Price
Cement		
▪ France	-1 to 1	+
▪ Spain	-15 to -10	=
▪ UK	-8 to -6	+
▪ Austria	0 to 2	+
▪ Germany	0 to 2	+
▪ Greece	-5 to -3	+

Aggregates & Concrete

- Volume decline in UK and Spain. Positive pricing overall

Gypsum

- UK market expected to soften. Moderate price increases overall

* Market growth forecast at national level

2008 Outlook update – Market * Overview
North America

	Volumes (%)	Price
Cement		
▪ United States	-11 to -9	=
▪ Canada	0 to 2	+

Aggregates & Concrete

- Positive pricing trend and on-going soft volumes

Gypsum

- Challenging environment continuing in 2008

* Market growth forecast at national level

2008 Outlook update – Market * Overview
Middle East

	Volumes (%)	Price
Cement		
▪ Egypt	> 10	++
▪ Iraq	15 to 20	++
▪ Jordan	-3 to -1	++
▪ Turkey	2 to 4	-
▪ UAE	> 20	++

Aggregates & Concrete

- Positive volume and pricing trends, notably in Egypt

* Market growth forecast at national level

2008 Outlook update – Market * Overview

Central and Eastern Europe

	Volumes (%)	Price
Cement		
▪ Poland	5 to 7	++
▪ Romania	15 to 20	++
▪ Russia	6 to 8	++
▪ Ukraine	8 to 10	++
▪ Serbia	7 to 9	++

Aggregates & Concrete

- Solid volume growth together with positive pricing

Gypsum

- Overall, good market trends

* Market growth forecast at national level

2008 Outlook update – Market * Overview
Latin America

	Volumes (%)	Price
Cement		
▪ Brazil	10 to 12	++
▪ Chile	5 to 7	+
▪ Honduras	6 to 8	++
▪ Ecuador	4 to 6	= / -
Aggregates & Concrete		
▪ Strong volume growth combined with solid pricing		

* Market growth forecast at national level

2008 Outlook update – Market * Overview
Africa

	Volumes (%)	Price
Cement		
▪ South Africa	-2 to 0	+
▪ Algeria	7 to 9	+
▪ Morocco	9 to 11	+
▪ Kenya	8 to 10	+
▪ Nigeria	10 to 12	++
▪ Zambia	> 20	++

Aggregates & Concrete

- Aggregates: Positive pricing, moderate volume growth
- ReadyMix: Positive pricing, volumes softening

* Market growth forecast at national level

2008 Outlook update – Market * Overview

Asia

	Volumes (%)	Price
▪ South Korea	-4 to -2	+
▪ Malaysia	6 to 8	++
▪ Philippines	-2 to 0	+
▪ Indonesia	8 to 10	++
▪ India	8 to 10	+
▪ China	8 to 10	++
▪ Bangladesh	4 to 6	+

* Market growth forecast at national level

Additional Information

Continuing operations

Additional Information by Geographical Zone

By geographical zone of destination	6 Months		2nd Quarter	
	2007	2008	2007	2008
Sales (million of €)	**8,385**	**9,069**	**4,690**	**5,069**
Western Europe	3,181	3,207	1,673	1,701
North America	2,068	1,764	1,297	1,109
Middle East	256	630	145	361
Central and Eastern Europe	643	853	400	535
Latin America	424	483	218	250
Africa	938	1,164	489	613
Asia	875	968	468	500
COI (1) (million of €)	**1,360**	**1,611**	**1,015**	**1,099**
Western Europe	523	522	343	314
North America	179	85	241	166
Middle East	66	194	43	116
Central and Eastern Europe	202	297	164	222
Latin America	77	98	40	48
Africa	210	287	120	160
Asia	103	128	64	73

(1) Current Operating Income

Aggregates & Concrete:

Additional Information by Geographical Zone

		6 Months 2007	6 Months 2008	Var like f/ like	2nd Quarter 2007	2nd Quarter 2008	Var like f/ like
Volumes [1]							
Pure Aggregates (millions of tonnes)		**118.7**	**113.8**	**-7.0%**	**70.5**	**67.9**	**-7.6%**
Of which	Western Europe	43.0	42.1		22.6	22.3	
	North America	59.1	54.0		38.4	35.3	
	Other countries	16.6	17.7		9.5	10.3	
Ready-mix (millions of m^3)		**20.9**	**20.6**	**-8.0%**	**11.1**	**11.3**	**-6.8%**
Of which	Western Europe	10.0	9.4		5.1	4.9	
	North America	5.0	4.6		2.9	2.8	
	Other countries	5.9	6.6		3.1	3.6	
Sales [2] (millions of €)							
Total Aggregates & Concrete		**3,002**	**2,933**	**0.4%**	**1,724**	**1,699**	**1.1%**
Of which Pure Aggregates	**Total**	**1,161**	**1,119**	**0.5%**	**681**	**655**	**0.5%**
	Western Europe	545	540		291	289	
	North America	476	423		307	273	
	Other countries	140	156		83	93	
Of which Ready-mix	**Total**	**1,688**	**1,678**	**0.1%**	**907**	**917**	**1.2%**
	Western Europe	847	833		437	437	
	North America	490	443		285	261	
	Other countries	351	402		185	219	
Current Operating Income (millions of €)							
Total Aggregates & Concrete		**244**	**237**	**-0.7%**	**226**	**211**	**-3.9%**
Of which	Western Europe	142	134		89	81	
	North America	43	39		100	90	
	Other countries	59	64		37	40	

(1) By destination
(2) Before elimination of inter divisional sales by origin

Gypsum:
Additional Information by Geographical Zone

		6 Months 2007	6 Months 2008	Var like f/ like	2nd Quarter 2007	2nd Quarter 2008	Var like f/ like
Volumes							
Total Boards (millions of m²)		**362**	**382**	**5.3%**	**182**	**193**	**5.2%**
Sales [1] (millions of €)							
Total Gypsum		**826**	**801**	**2.2%**	**411**	**403**	**3.8%**
Of which	Western Europe	473	477		235	237	
	North America	146	93		67	45	
	Other countries	207	231		109	121	
Current Operating Income (millions of €)							
Total Gypsum		**82**	**31**	**- 59.6%**	**36**	**11**	**- 66.4%**
Of which	Western Europe	54	44		26	17	
	North America	7	(32)		(2)	(17)	
	Other countries	21	19		12	11	

(1) Before elimination of inter divisional sales by origin

YTD Sales at June 30, 2008 – Cement

Like for Like Sales Variance Analysis by Region and in Major Markets(1)

Cement	Volume effect	Other effects (2)	Activity variation vs. 2007
Western Europe	**-4.2%**	**4.6%**	**0.4%**
France	1.8%	4.6%(3)	6.4%
United Kingdom	-6.2%	6.7%	0.5%
Spain	-18.3%	0.4%(4)	-17.9%
Germany	8.8%	3.8%	12.6%
Greece	-6.7%	5.6%	-1.1%
North America	**-9.8%(3)**	**2.5%**	**-7.3%**
Middle East	**2.4%**	**14.8%**	**17.2%**
Jordan	-1.0%	21.8%	20.8%
Turkey	9.2%	-6.1%	3.1%
Central and Eastern Europe	**10.8%**	**24.3%**	**35.1%**
Poland	-1.1%	17.1%	16.0%
Romania	18.4%	9.4%	27.8%
Serbia	-1.1%	14.6%	13.5%
Russia	15.2%	67.6%	82.8%
Latin America	**9.3%**	**10.9%**	**20.2%**
Brazil	14.0%	35.6%	49.6%
Chile	11.5%	-2.5%	9.0%
Venezuela	-2.0%	11.8%	9.8%
Africa	**2.6%**	**10.6%**	**13.2%**
South Africa	5.2%	7.6%	12.8%
Morocco	10.5%	8.1%	18.6%
Kenya	2.1%	11.0%	13.1%
Nigeria	0.7%	9.5%	10.2%
Asia	**3.5%**	**10.5%**	**14.0%**
China	-8.8%	18.2%	9.4%
South Korea	1.8%	5.0%	6.8%
India	10.7%	8.0%	18.7%
Malaysia	15.2%	4.8%	20.0%
Philippines	-5.0%	1.0%	-4.0%
Indonesia	7.1%	22.6%	29.7%
Cement (all markets)	**1.5%**	**8.2%**	**9.7%**

(1) Variance on like for like sales on domestic markets before elimination of sales between Divisions
(2) Other effects: including price effects, product and customer mix effects
(3) Pure price effect: 4.6%
(4) Pure price effect: 2.6%
(5) Volumes in the United States: -12.7%; in Canada: +1.9%

YTD Sales at June 30, 2008 – Aggregates & Concrete and Gypsum

Like for Like Sales Variance Analysis by Region and in Major Markets

Aggregates & Concrete	Volume effect	Other effects*	Activity variation vs. 2007
Pure Aggregates	**-7.0%**	**7.5%**	**0.5%**
France	-1.5%	6.6%	5.1%
United Kingdom	-6.3%	6.7%	0.4%
North America	-10.3%	5.3%	-5.0%
South Africa	-0.8%	7.3%	6.5%
Ready-mix Concrete	**-8.0%**	**8.1%**	**0.1%**
France	-1.7%	5.9%	4.2%
United Kingdom	-15.9%	8.6%	-7.3%
North America	-9.5%	6.7%	-2.8%
South Africa	-11.7%	14.5%	2.8%

Gypsum	Volume effect	Other effects*	Activity variation vs. 2007
Boards	**5.3%**	**-5.7%**	**-0.4%**
Western Europe	1.6%	1.6%	3.2%
North America	-2.7%	-25.9%	-28.6%
Asia, Pacific	16.0%	6.2%	22.2%

* Other effects: including price effects, product and customer mix effects

Other Income (Expenses)

	6 Months		*2nd Quarter*	
€m	**2007**	**2008**	***2007***	***2008***
Net gains (losses) on disposals	164	191	*16*	*189*
Impairment of assets	(6)	(30)	*(3)*	*(29)*
Restructuring	(17)	(7)	*(12)*	*(3)*
Others	(59)	(18)	*(27)*	*4*
Total	**82**	**136**	***(26)***	***161***

Finance Costs

	6 Months		*2nd Quarter*	
€m	**2007**	**2008**	***2007***	***2008***
Financial charges on net debt	(257)	(390)	*(128)*	*(207)*
Foreign exchange	1	38	*8*	*15*
Others	12	(38)	*24*	*(8)*
Total	**(244)**	**(390)**	***(96)***	***(200)***