

LAFARGE

Consolidated Figures (YTD)

Sales			
(Millions of euros)	<u>2005S1</u>	<u>2004S1</u>	<u>05/04</u> (current)
<u>By geographical zone of destination</u>			
Western Europe	3 064	2 990	2%
North America	1 834	1 645	11%
Mediterranean Basin	291	259	12%
Central and Eastern Europe	358	332	8%
Latin America	320	284	13%
Africa	654	557	17%
Asia /Pacific	699	727	-4%
<u>By business line</u>			
Cement	3 482	3 275	6%
Aggregates & Concrete	2 329	2 097	11%
Roofing	681	711	-4%
Gypsum	717	676	6%
Others	11	35	-69%
Total	<u>7 220</u>	<u>6 794</u>	6,3%

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Cement (YTD)

Volumes by destination (adjusted for the contributions of our proportionally consolidated subsidiaries)				
(millions of tonnes)	<u>2005S1</u>	<u>2004S1</u>	<u>05/04</u> (current)	<u>05/04</u> (like for like)
Western Europe	15,6	15,7	-1%	
North America	9,6	9,1	5%	
Mediterranean Basin	4,9	4,9	0%	
Central and Eastern Europe	4,6	4,7	-2%	
Latin America	3,3	3,0	10%	
Africa	6,3	6,1	3%	
Asia/Pacific	14,0	14,3	-2%	
Total	58,3	57,8	0,9%	0,3%

Sales (after elimination of inter divisional sales by destination)				
(Millions of euros)	<u>2005S1</u>	<u>2004S1</u>	<u>05/04</u> (current)	<u>05/04</u> (like for like)
Western Europe	1 120	1 103	2%	
North America	650	574	13%	
Mediterranean Basin	232	212	9%	
Central and Eastern Europe	229	208	10%	
Latin America	204	180	13%	
Africa	522	452	15%	
Asia/Pacific	525	546	-4%	
Total consolidated sales	3 482	3 275	6,3%	6,1%

Sales (before elimination of inter divisional sales by origin)				
(Millions of euros)	<u>2005S1</u>	<u>2004S1</u>	<u>05/04</u> (current)	<u>05/04</u> (like for like)
Western Europe	1 234	1 227	1%	
North America	735	652	13%	
Mediterranean Basin	234	205	14%	
Central and Eastern Europe	232	211	10%	
Latin America	254	223	14%	
Africa	592	495	20%	
Asia/Pacific	516	539	-4%	
Total before elimination of interdivisional sales	3 797	3 552	6,9%	6,5%

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Aggregates & Concrete (YTD)

Volumes by destination (adjusted for the contributions of our proportionally consolidated subsidiaries)				
Aggregates (millions of tonnes)	2005S1	2004S1	05/04 (current)	05/04 (like for like)
Western Europe	39,7	38,4	3%	
North America	57,5	54,1	6%	
Other countries	10,5	9,8	7%	
Total	107,7	102,3	5,3%	1,7%

Concrete (millions of cbm)	2005S1	2004S1	05/04 (current)	05/04 (like for like)
Western Europe	7,7	7,4	4%	
North America	5,5	5,5	0%	
Other countries	5,3	4,8	10%	
Total	18,5	17,7	4,5%	3,8%

Sales (after elimination of inter divisional sales by destination)				
(Millions of euros)				
	2005S1	2004S1	05/04 (current)	05/04 (like for like)
Aggregates & related products	1 000	880	14%	
Ready-mix concrete & concrete products	1 329	1 217	9%	
Total Aggregates & Concrete	2 329	2 097	11,1%	9,8%
of which				
Western Europe	1 056	953	11%	
" North America	972	888	9%	
" Other countries	301	256	18%	

Sales (before elimination of inter divisional sales by origin)				
(Millions of euros)				
	2005S1	2004S1	05/04 (current)	05/04 (like for like)
Total Aggregates & Concrete	2 337	2 107	10,9%	9,8%
Aggregates & related products	1 167	1 036	12,6%	9,8%
of which pure Aggregates				
Total	913	826	11%	
Western Europe	461	419	10%	
" North America	382	349	9%	
" other countries	70	58	21%	
Ready-mix concrete & concrete products	1 337	1 225	9,1%	9,5%
of which Ready-mix				
Total	1 276	1 161	10%	
Western Europe	609	554	10%	
" North America	419	398	5%	
" other countries	248	209	19%	
Eliminations intra A&C	-167	-154	8%	

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Roofing (YTD)

Volumes by destination (adjusted for the contributions of our proportionally consolidated subsidiaries)					
		<u>2005S1</u>	<u>2004S1</u>	<u>05/04</u> (current)	<u>05/04</u> (like for like)
Concrete roof tiles	(millions of m ²)				
Western Europe		26,0	28,7	-9%	
North America		11,6	11,0	5%	
Other countries		19,1	21,3	-10%	
Clay roof tiles	(millions of m ²)				
Western Europe		11,3	11,6	-3%	
Other countries		1,2	1,0	20%	
Chimneys	(kms)	1 667	1 402	19%	

Sales (after elimination of inter-divisional sales by destination)					
(Millions of Euros)		<u>2005S1</u>	<u>2004S1</u>	<u>05/04</u> (current)	<u>05/04</u> (like for like)
Total		681	711	-4,2%	-5,9%
Western Europe		499	534	-7%	
	Germany	141	192	-27%	
	Other countries	358	342	5%	
Other countries		182	177	3%	

Sales (before elimination of inter divisional sales by origin)					
(Millions of Euros)		<u>2005S1</u>	<u>2004S1</u>	<u>05/04</u> (current)	<u>05/04</u> (like for like)
Total		681	711	-4,2%	-5,9%
of which concrete roof tiles	Western Europe	221	249	-11%	
"	North America	60	53	13%	
	Other countries	48	52	-8%	
of which clay roof tiles		121	129	-6%	
of which chimneys (1)		95	86	10%	
of which other roofing products		136	142	-4%	

(1) Including the "other roofing products" of the Chimney business.

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Gypsum (YTD)

Volumes of gypsum wallboard (adjusted for the contributions of our <u>proportionally consolidated subsidiaries</u>)				
(millions of m ²)	<u>2005S1</u>	<u>2004S1</u>	<u>05/04</u> (current)	<u>05/04</u> (like for like)
Total	341	336	1.5%	1.7%

Sales (after elimination of inter-divisional sales by destination)				
(Millions of euros)	<u>2005S1</u>	<u>2004S1</u>	<u>05/04</u> (current)	<u>05/04</u> (like for like)
Total	717	676	6.1%	6.3%
of which Western Europe	383	380	1%	
of which North America	149	125	19%	
of which other countries	185	171	8%	

Sales (before elimination of inter divisional sales by origin)				
(Millions of euros)	<u>2005S1</u>	<u>2004S1</u>	<u>05/04</u> (current)	<u>05/04</u> (like for like)
Total	725	679	6.8%	7.1%
of which Western Europe	405	392	3%	
of which North America	149	125	19%	
of which other countries	171	162	6%	

Sales June 30th 2005

Ytd like for like Sales variance analysis by region and in major markets.*

	Volume effect	Other effects **	Activity variation vs 2004
CEMENT			
Western Europe	-4,8%	5,8%	1,0%
France	1,4%	4,0%	5,4%
United Kingdom	-7,0%	7,9%	0,9%
Spain	5,8%	2,9%	8,7%
Germany	-21,7%	18,9%	-2,8%
Greece	-11,7%	3,7%	-8,0%
Central Europe	2,2%	4,6%	6,8%
Poland	-16,6%	2,6%	-14,0%
Romania	13,0%	-1,0%	12,0%
Serbia	-3,1%	20,1%	17,0%
Russia	4,6%	15,1%	19,7%
Mediterranean Basin	9,4%	9,6%	19,0%
Turkey	10,8%	27,6%	38,4%
Morocco	-1,3%	2,7%	1,4%
Jordan	15,9%	8,0%	23,9%
Egypt	7,5%	11,4%	18,9%
North America	2,8%	11,9%	14,7%
Latin America, Caraihs	1,1%	-1,8%	-0,7%
Brazil	1,3%	-21,3%	-20,0%
Venezuela	7,3%	9,8%	17,1%
Chile	-2,7%	3,8%	1,1%
Africa, Indian Ocean	4,5%	12,6%	17,1%
Kenya	17,8%	9,4%	27,2%
Nigeria	-0,4%	12,6%	12,2%
South Africa	9,1%	10,1%	19,2%
Asia, Middle East	-1,1%	-2,9%	-4,0%
Indonesia	-14,1%	7,6%	-6,5%
Malaysia	8,6%	-18,3%	-9,7%
Philippines	-6,9%	18,1%	11,2%
India	8,5%	0,2%	8,7%
South Korea	-14,9%	-5,5%	-20,4%
Total CEMENT	0,3%	6,2%	6,5%
AGGREGATES and related activities			
France (pure Aggregates)	-4,7%	6,0%	1,3%
United Kingdom (pure Aggregates)	-5,5%	5,9%	0,4%
North America (pure Aggregates)	7,2%	6,1%	13,3%
Pure Aggregates	1,7%	4,7%	6,4%
Total Aggregates and related activities			9,8%
CONCRETE and related activities			
France (readymix)	6,8%	3,5%	10,3%
United Kingdom (readymix)	4,8%	6,4%	11,2%
North America (readymix)	-1,9%	7,5%	5,6%
Total ReadyMix	3,8%	5,7%	9,5%
Total Concrete and related activities			9,5%

* Variance on like for like sales on domestic markets before elimination of sales between Divisions

** Other effects : including price effects, product and customer mix effects

Sales June 30th 2005

Ytd like for like Sales variance analysis by region and in major markets.*

	Volume effect	Other effects **	Activity variation vs 2004
ROOFING			
Western Europe Concrete T&F	-10,3%	-1,0%	-11,3%
Western Europe Clay T&F	-3,3%	-2,5%	-5,8%
UK			
Concrete	-8,8%	4,6%	-4,2%
Clay	-10,9%	5,9%	-5,0%
France			
Concrete	-4,6%	2,2%	-2,4%
Clay	-5,1%	3,2%	-1,9%
Germany			
Concrete	-22,7%	-7,9%	-30,6%
Clay	-6,8%	-11,4%	-18,2%
United States (Concrete)	5,9%	12,2%	18,1%
Chimneys	-0,3%	-1,2%	-1,5%
Accessories			-6,6%
Total ROOFING			-5,9%
GYPSUM			
BOARDS	1,7%	5,7%	7,4%
Western Europe	-1,4%	5,4%	4,0%
North America	4,3%	20,0%	24,3%
Asia, Pacific	-2,0%	-5,1%	-7,1%
Total GYPSUM			7,1%

* Variance on like for like sales on domestic markets before elimination of sales between Divisions

** Other effects : including price effects, product and customer mix effects